

| Market closed on | | July 12, | July 12, 2016 | |
|------------------|-----------------------|----------|---------------|--|
| ICE: | CONTRACT | CHANGE | SETTLE | |
| | KCU6 - SEPTEMBER 2016 | | 147,40 | |
| | KCZ6 - DECEMBER 2016 | | 150,25 | |
| | KCH7 - MARCH 2017 | | 152,95 | |
| | KCK7 - MAY 2017 | | 154,50 | |
| | KCN7 - JULY 2017 | - | 155.75 | |

| BM&F: | CONTRACT | CHANGE | SETTLE |
|-------|-------------------------|--------|--------|
| | ICFU16 - SEPTEMBER 2016 | | 176,00 |
| | ICFZ16 - DECEMBER 2016 | - | 179,00 |

| DOL: | CONTRACT | CHANGE | SETTLE |
|------|----------------------------|--------|--------|
| | DOL COM - DOLAR COMMERCIAL | | 3,2980 |

| MARKET | PRICE IDEAS FROM BUYERS | S |
|--------|--|----------------------------|
| | PADRÃO 0 - CEREJA | R\$ 575,00 |
| | PADRÃO 1A - FC CERRADO | R\$ 535,00 |
| | PADRÃO 1B - FC SOUTH OF MINAS | R\$ 515,00 |
| | PADRÃO 2 - GOOD CUP DURO | R\$ 495,00 |
| | PADRÃO 3 - GOOD CUP 2 RIADAS | R\$ 475,00 |
| | PADRÃO 4 - DURO RIADO RIO (7/2/1) | R\$ 455,00 |
| | PADRÃO 5 - RIO | R\$ 435,00 |
| | PADRÃO 6A - CONSUMO 600 DEF DURO | R\$ 425,00 |
| | PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO | R\$ 405,00 |
| Notes | Standar qualities considering 25% of serson 17/19 and 20% of | f lookage (maximum of 0 E9 |

Standar qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5 impurity), except quality 6A and 6B.

| FOB: | QUALITY | REPLACEMENT | JULY/JUNE |
|--------|--|-------------|-----------|
| NET | NY 2/3 17/18 FC CERRADO | 9 | 3 |
| SELLER | NY 2/3 15/16 FC CERRADO | 4 | -2 |
| | NY 2/3 14/16 FC CERRADO | -1 | -7 |
| | NY 2/3 17/18 FC SOUTH OF MINAS | -0 | -6 |
| | NY 2/3 14/16 FC SOUTH OF MINAS | -7 | -13 |
| | NY 2/3 17/18 GOOD CUP | -8 | -14 |
| | NY 3/4 14/16 GOOD CUP | -13 | -19 |
| | NY 2/3 17/18 GOOD CUP 2 RIOY CUPS | -13 | -19 |
| | NY 3/4 14/16 GOOD CUP 2 RIOY CUPS | -18 | -24 |
| | NY 5/6 13UP 300 DEF COB GRINDERS | -30 | -30 |
| | NY 5/6 12UP 350 DEF COB GRINDERS | -35 | -35 |
| | NY 2/3 17/18 RIO MINAS (US\$ / 50 KGS) | 136 | 136 |
| | NY 2/3 15/16 RIO MINAS (US\$ / 50 KGS) | 131 | 131 |

SANDRA GOMES

WALLAFE VITOR TAVARES

THALES SARTO

| SPREAD: ICE (CTS/LB) | | |
|----------------------|--------------------|--|
| -2,85 | September/December | |
| -2,70 | December/March | |
| -1,55 | March/May | |
| -1,25 | May/July | |
| 0.05 | Sontombor/ July | |

| ARBITRAGEM: ICE/BM&F (CTS/LB) | | |
|-------------------------------|---------------------|--|
| -14,35 | September/September | |
| -14,93 | December/December | |

Brazil real fuels rise in arabica price premium to 14-month top

The revival of the Brazilian real is fueling the unexpected strength of arabica prices, compared with robusta ones – helping the spread between the two varieties this 14-month high counter to production signals.

On production considerations alone, futures in robusta bears might be considered likely the outperformer of the two coffee types, given the dyness concerns over plantations in Welman, the top gower of the variety, as well as in other major growing countries.

'It has been too dy in the robusta growing regions of Brazil, with the result that the crop is now even further down after a disappointing previous year.' Commerzbank scale.

previous year." Commerchank said.

The shortage of robusta coffee is exacerbated by the prolonged dry spell in other key producer countries such as Vietnam, Indonesia and

India.

Arabica vs robusta prices

However, on futures markets, New York-traded arabica coffee prices have actually outperformed their London-traded robusta coffee peers, in

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this will reduce the incentive for exporters in Brazil to release coffee to the international market, especially with domestic stocks suspected to be running low.*

This year's strong Brazilian arabica coffee harvest – estimated by Conab officials as rebounding 26% to 40.3m bags – follows two seasons of disappointing crops, yet resilient exports, leaving inventories at a depleted level.

Export dynamics

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+55 35 9 88398466

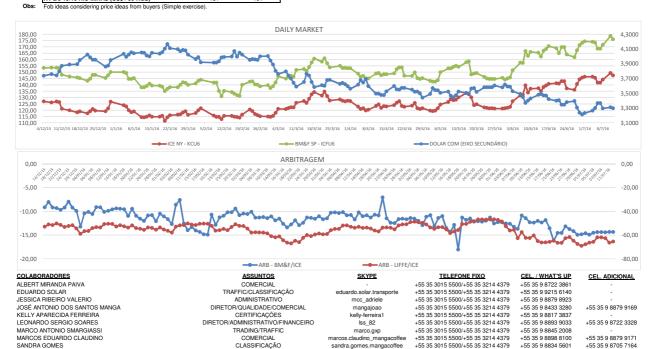
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Learning Luyla, yet resistent exports, teaving inventories at a depleted level. Export dynamics Brazilian coffee exports of both types of coffee have begun to show year-on-year decline — although particularly so for robusta shipments, which tumbed by 83% year on year in May 106,836 stones, according to Cecafe, which unwels data for June on Wednesday. However, the downturn in Brazilian robusta shipments has been offset by a pick-up in Vertnamese exports, encouraged by higher world prices. Vertnam's exports last morth, at 100,000 tonnes, equivalent to 2.57 h. bags, were up 46%, according to government estimates, which place total shipments for 2015-16, starting in October, at 1.32m tonnes (22.0m bags) a rise of 32% year on year. Vertnamese squeeze?
Indeed, the extent of Vertnamese robusta beans too has begun to raise concerns of dwinding stocks here too. One US-based analyst told Agrimoney.com: "If one lincludes 3m bags of domestic consumption October through September, Vietnamese shas already went through its entire [2015-16] crop, and is living off stocks July onwards.

There are still three monthis left of the export season (July-September) and then the hump period of October and November until new crop is available circa US Thanksgiving."



EMBARQUE

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