



Market closed on **October 5, 2016**

| ICE: CONTRACT | SETTLE |
|-----------------------|--------|
| KCZ6 - DECEMBER 2016 | 148,20 |
| KCH7 - MARCH 2017 | 151,55 |
| KCK7 - MAY 2017 | 153,50 |
| KCN7 - JULY 2017 | 155,25 |
| KCU7 - SEPTEMBER 2017 | 156,85 |

| SPREAD: ICE (CTS/LB) | |
|----------------------|--------------------|
| -3,35 | December/March |
| -1,95 | March/May |
| -1,75 | May/July |
| -1,60 | July/September |
| -8,65 | December/September |

| BM&F: CONTRACT | SETTLE |
|------------------------|--------|
| ICFZ16 - DECEMBER 2016 | 178,40 |
| ICFH17 - MARCH 2017 | 183,10 |

| ARBITRAGEM: ICE/BM&F (CTS/LB) | |
|-------------------------------|-------------------|
| -13,33 | December/December |
| -13,13 | March/March |

| DOL: CONTRACT | SETTLE |
|----------------------------|--------|
| DOL COM - DOLAR COMMERCIAL | 3,2200 |

1 Minute in the coffee

SOMAR

Forecast:

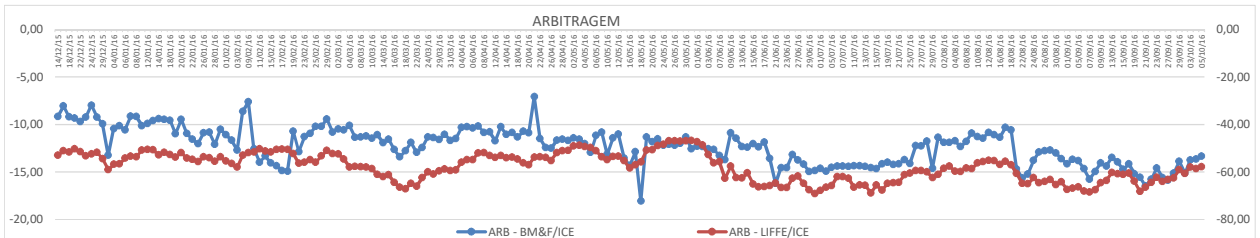
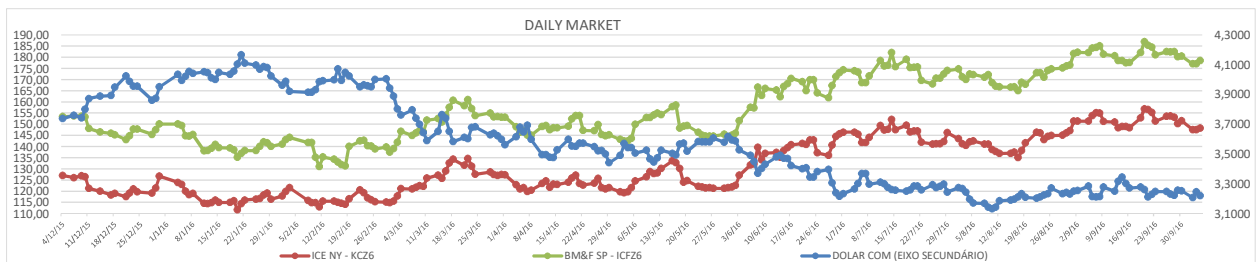
In the last seven days, the rain was more intense and widespread on the west and south of Minas Gerais and Mogiana with heights ranging between 15 and 75 millimeters. In some producing municipalities in southern Minas Gerais, the rain was accompanied by wind and hail damage. The rain will continue for the next two days over Espírito Santo, east of Minas Gerais and especially south of Bahia, where rainfall is more intense. Later, the rain does not stop completely, but it becomes much weaker and scattered.

| MARKET | PRICE IDEAS FROM BUYERS | |
|--------|--|------------|
| | PADRÃO 0 - CEREJA | R\$ 555,00 |
| | PADRÃO 1A - FC CERRADO | R\$ 535,00 |
| | PADRÃO 1B - FC SOUTH OF MINAS | R\$ 515,00 |
| | PADRÃO 2 - GOOD CUP DURO | R\$ 485,00 |
| | PADRÃO 3 - GOOD CUP 2 RIADAS | R\$ 470,00 |
| | PADRÃO 4 - DURO RIADO RIO (7/2/1) | R\$ 450,00 |
| | PADRÃO 5 - RIO | R\$ 430,00 |
| | PADRÃO 6A - CONSUMO 600 DEF DURO | R\$ 440,00 |
| | PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO | R\$ 420,00 |

Note: Standar qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

| FOB: QUALITY | NOVEMBER/JUNE |
|---|---------------|
| NET SELLER NY 2/3 17/18 FC CERRADO | -3 |
| NY 2/3 15/16 FC CERRADO | -6 |
| NY 2/3 14/16 FC CERRADO | -10 |
| NY 2/3 17/18 FC SOUTH OF MINAS | -8 |
| NY 2/3 14/16 FC SOUTH OF MINAS | -15 |
| NY 2/3 17/18 GOOD CUP | -19 |
| NY 3/4 14/16 GOOD CUP | -24 |
| NY 2/3 17/18 GOOD CUP 2 RIOY CUPS | -22 |
| NY 3/4 14/16 GOOD CUP 2 RIOY CUPS | -27 |
| NY 5/6 13UP 300 DEF COB GRINDERS | -32 |
| NY 5/6 12UP 350 DEF COB GRINDERS | -37 |
| NY 3 17/18 RIO MINAS (US\$ / 50 KGS) - ONLY DEC | 136 |
| NY 4 15/16 RIO MINAS (US\$ / 50 KGS) - ONLY DEC | 133 |
| NY 4 14/16 RIO MINAS (US\$ / 50 KGS) - ONLY DEC | 131 |

Obs: Fob ideas considering price ideas from buyers (Simple exercise).



| COLABORADORES | ASSUNTOS | SKYPE | TELEFONE FIXO | CEL. / WHAT'S UP | CEL. ADICIONAL |
|-------------------------------|-----------------------------------|-----------------------------|-----------------------------------|--------------------|--------------------|
| ALBERT MIRANDA PAIVA | COMERCIAL | - | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8722 3861 | - |
| EDUARDO SOLAR | TRAFFIC/CLASSIFICAÇÃO | eduardo.solar.transporte | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 9215 6140 | - |
| JESSICA RIBEIRO VALERIO | ADMINISTRATIVO | mcc_adrielle | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8879 8923 | - |
| JOSÉ ANTONIO DOS SANTOS MANGA | DIRETOR/QUALIDADE/COMERCIAL | mangajao | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8433 3280 | +55 35 9 8879 9169 |
| KELLY APARECIDA FERREIRA | CERTIFICAÇÕES | kelly-ferreira1 | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8817 3837 | - |
| LEONARDO SERGIO SOARES | DIRETOR/ADMINISTRATIVO/FINANCEIRO | lss_B2 | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8893 9033 | +55 35 9 8722 3328 |
| MARCO ANTONIO SMARGIASSI | TRADING/TRAFFIC | marco.gxp | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8845 2008 | - |
| MARCOS EDUARDO CLAUDINO | COMERCIAL | marcos.claudino_mangacoffee | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8898 8100 | +55 35 9 8879 9171 |
| SANDRA GOMES | CLASSIFICAÇÃO | sandra.gomes.mangacoffee | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8834 5601 | +55 35 9 8705 7164 |
| THALES SARTO | EMBARQUE | - | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 8879 8923 | +55 35 9 8868 2541 |
| WALLAFE VITOR TAVARES | EMBARQUE | - | +55 35 3015 5500/+55 35 3214 4379 | +55 35 9 88398466 | +55 35 9 9215 0026 |

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