



# MANGA

COFFEE CORPORATION

Market closed on **November 28, 2017**

ICE: CONTRACT	SETTLE
KCH8	129,85
KCK8	132,05
KCN8	134,30
KCU8	136,60
KCZ8	139,95

SPREAD: ICE (CTS/LB)	
-2,20	March/May
-2,25	May/July
-2,30	July/September
-3,35	September/December
-3,25	December/March

BM&F: CONTRACT	SETTLE
ICFH8	158,50
ICFK8	163,55

ARBITRAGEM: ICE/BM&F (CTS/LB)	
-10,03	March/March
-8,41	May/May

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	3,2100

### Coffee Market Report

The latest Commitment of Traders report from the New York arabica coffee market has seen the Non-Commercial Speculative sector of this market increase their net short sold position within the market by 4.86% during the week of trade leading up to Tuesday 21st. November; to register a net short sold position of 48,863 Lots on the day. This net short-sold position which is the equivalent of 13,852,444 bags has most likely been marginally decreased again, following the period of more positive trade, which has since followed.

The respected commodity brokers Sudden Financial have reported yesterday that they forecast global coffee supply for this new October 2017 to September 2018 coffee year to be 154.4 million bags as against global coffee demand for the same period, at 158 million bags. Therefore, they foresee that there shall be a deficit coffee supply for this present coffee year, of 3.6 million bags.

The report does however note that so long as there are no weather problems for the main Brazil coffee districts over the next five months or so and that with the potential of a significantly larger new Brazil coffee crop due to start coming into play during the second and third quarters of next year, that the potential deficit shall not really be supportive for market sentiment. In this respect one might suggest, that this report is somewhat neutral in nature and that the short-sold markets might only be moved north, should Brazil start to encounter some weeks of dry weather.

The Asian Coffee Association was formally established in Mangshi City in Southwest China yesterday, with this association representing over twenty Asian countries. This association which intends to formulate standards for coffee and more important to exchange information between the members, has to be a positive factor for the further development of coffee farming practices within some of the still relatively low yielding producers, while encouraging good coffee farming practices for the relatively new Asian countries to the industry.

Making one think that Asia and with already an approximate 30% share of global coffee production, while being the leading region in terms of rising global coffee consumption, has the potential to significantly increase its share of both production and consumption.

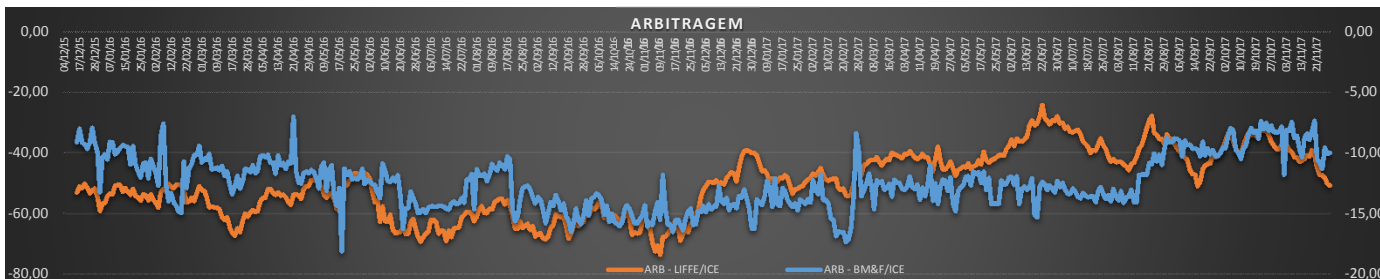
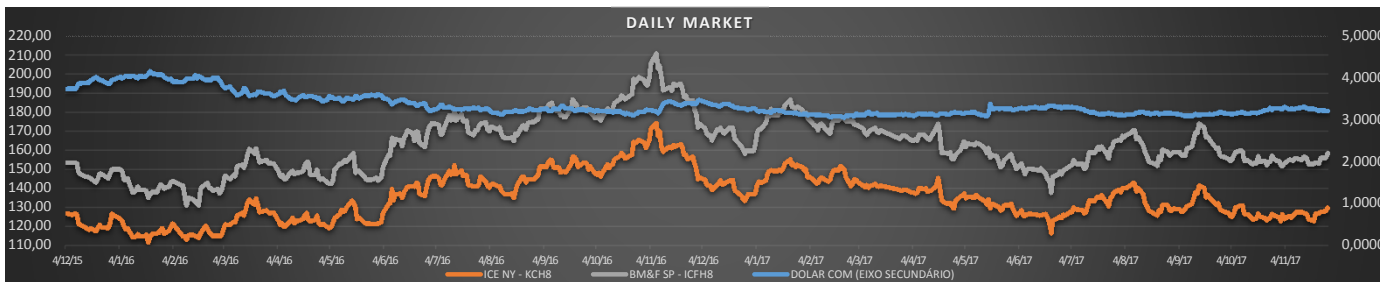
Source: iandmsmith.com

MARKET	PRICE IDEAS FROM BUYERS
PADRÃO 0 - CEREJA	R\$ 500,00
PADRÃO 1A - FC CERRADO	R\$ 470,00
PADRÃO 1B - FC SOUTH OF MINAS	R\$ 460,00
PADRÃO 2 - GOOD CUP DURO	R\$ 440,00
PADRÃO 3 - GOOD CUP 2 RIADAS	R\$ 430,00
PADRÃO 4 - DURO RIADO RIO (7/2/1)	R\$ 420,00
PADRÃO 5 - RIO	R\$ 410,00
PADRÃO 6A - CONSUMO 600 DEF DURO	R\$ 415,00
PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO	R\$ 395,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: QUALITY - CONSIDERING THE STRING	DECEMBER/JULY
NET SELLER NY 2/3 17/18 FC CERRADO	6
NY 2/3 15/16 FC CERRADO	3
NY 2/3 14/16 FC CERRADO	0
NY 2/3 17/18 FC SOUTH OF MINAS	3
NY 2/3 14/16 FC SOUTH OF MINAS	-3
NY 2/3 17/18 GOOD CUP	-3
NY 3/4 14/16 GOOD CUP	-9
NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-5
NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-11
NY 5/6 13UP 300 DEF COB GRINDERS	-8
NY 5/6 12UP 350 DEF COB GRINDERS	-12
NY 3 17/18 RM (US\$ / 50 KGS)	129
NY 4 15/16 RM (US\$ / 50 KGS)	126
NY 4 14/16 RM (US\$ / 50 KGS)	122

Obs: Fob ideas considering price ideas from buyers (Simple exercise).



### COLABORADORES

ALBERT MIRANDA PAIVA  
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CRISTIANE DAMASCENO  
ERICKSEN SOUZA  
JOSÉ ANTONIO DOS SANTOS MANGA  
KELLY APARECIDA FERREIRA  
LEONARDO SOARES  
MARCOS EDUARDO CLAUDINO  
RODRIGO BARBALAT  
SANDRA GOMES  
WALLAFE VITOR TAVARES

### ASSUNTOS

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TORRADO E MOIDO/PROJETOS  
ADMINISTRATIVO  
TRAFFIC/QUALIDADE  
DIRETOR/QUALIDADE/COMERCIAL  
CERTIFICAÇÕES  
DIRETOR/ADMINISTRATIVO/FINANCEIRO  
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COMERCIAL/TRADING  
CLASSIFICAÇÃO  
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### CEL. / WHAT'S UP

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Let's have a cup of coffee! We're waiting for you!