

	Market closed on	January 2, 2018	
ICE:	CONTRACT	SETTLE	
	КСН8	130,20	
	КСКВ	132,40	
	KCN8	134,70	
	KCU8	137,00	
	KCZ8	140,40	

BM&F:	CONTRACT	SETTLE
	ICFH8	163,90
	ICFK8	161,55

DOL:	CONTRACT	SETTLE
	DOL COM - DOLAR COMMERCIAL	3,2610

IARKET	PRICE IDEAS FROM BUYERS		
	PADRÃO 0 - CEREJA	R\$ 490,00	
	PADRÃO 1A - FC CERRADO	R\$ 460,00	
	PADRÃO 1B - FC SOUTH OF MINAS	R\$ 450,00	
	PADRÃO 2 - GOOD CUP DURO	R\$ 435,00	
	PADRÃO 3 - GOOD CUP 2 RIADAS	R\$ 425,00	
	PADRÃO 4 - DURO RIADO RIO (7/2/1)	R\$ 415,00	
	PADRÃO 5 - RIO	R\$ 400,00	
	PADRÃO 6A - CONSUMO 600 DEF DURO	R\$ 410,00	
	PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO	R\$ 390,00	

Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB:	QUALITY - CONSIDERING THE STRING	DECEMBER/JULY
NET	NY 2/3 17/18 FC CERRADO	4
SELLER	NY 2/3 15/16 FC CERRADO	1
	NY 2/3 14/16 FC CERRADO	-2
	NY 2/3 17/18 FC SOUTH OF MINAS	1
	NY 2/3 14/16 FC SOUTH OF MINAS	-5
	NY 2/3 17/18 GOOD CUP	-4
	NY 3/4 14/16 GOOD CUP	-10
	NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-6
	NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-12
	NY 5/6 13UP 300 DEF COB GRINDERS	-9
	NY 5/6 12UP 350 DEF COB GRINDERS	-13
	NY 3 17/18 RM (US\$ / 50 KGS)	131
	NY 4 15/16 RM (US\$ / 50 KGS)	128
	NY 4 14/16 RM (US\$ / 50 KGS)	125

Obs: Fob ideas considering price ideas from buyers (Simple exercise).

-60.00

SPREAD: ICE (CTS/LB)			
-2,20	March/May		
-2,30	May/July		
-2,30	July/September		
-3,40	September/December		
-0,45	December/March		

ARBITRAGE: ICE/BM&F (CTS/LB)			
-6,30	March/March		
-10,27	May/May		

Coffee Market Report

The 2017 year has ended with the Reuters Equal Weight Continuous Commodity Index that is made up from 17 markets flat and ending the year only 0.017% lower from the end of the previous year, but with the coffee terminal markets having fared worse than the overall mix of commodity markets. The New York Arabica coffee market ending the year 7.92% lower and the London Robusta coffee market an even more dramatic 19.64% lower, that the end of the previous year. The latest Commitment of Traders report from the New York Arabica coffee market has seen the Non-Commercial

Speculative sector of this market increase their net short sold position within the market by 0.86% during the week of trade leading up to Tuesday 26th. December, to register a net short sold position of 58,558 Lots on the day. This net short-sold position which is the equivalent of 16,600,933 bags has most likely been since reduced a little,

following the period of more positive trade that has since followed. The Indonesian government trade data from Sumatra which is the leading coffee producing island within Indonesia, has reported that the islands Robusta coffee exports for the month of December were 350,761 bags or 70.87% lower than the same month last year, at a total of 144,152 bags. This number and following a similarly modest export performance for the previous couple of months has contributed to the cumulative coffee exports for the first

three months of the present October 2017 to September 2018 coffee year to be 1.094.527 bags or 66.61% lower than the same period in the previous coffee year, at a total of 546,635 bags. The drying up of Indonesian Robusta coffee supply is however not foreseen to be an issue on the part of the

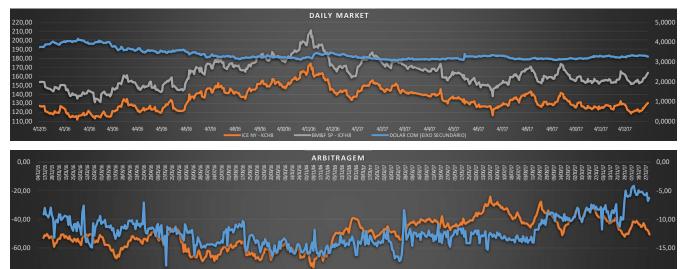
consumer market industries, as with the prospects for a new and larger Vietnam Robusta coffee crop that is now starting to come into play, focus is now upon a good and steady supply of Vietnam Robusta coffees for the coming months.

There is likewise seemingly no major concern on the part of the consumer market industries in terms of medium term Arabica coffee supply, as they continue to draw upon good levels of mainstream consumer market Arabica coffee stocks, while looking to the fore in terms of the forecast for an overall larger new Mexican and Central American fine washed Arabica coffee crop. This new crop presently in full harvest and with exports from this new crop, already starting to be shipped.

The March 2018 to March 2018 contracts arbitrage between the London and New York markets broadened on Friday, to register this at 48.27 usc/Lb., while this equates to 38.25% price discount for the London Robusta coffee market.

The Certified washed Arabica coffee stocks held against the New York exchange were seen to increase by 1,339 bags on Friday, to register these stocks relies against the rewer for exchange were seen to increase by 1,339 bags on Friday, to register these stocks at 1,973,669 bags. There was meanwhile no change to the number of bags pending grading for this exchange; to register these pending grading stocks at 56,765 bags. These stocks having ended the year 2017 728,290 bags or 58,48% higher than their level, at the end of the previous year. Source: landmsmith.com

-15,00



00,00					20,00
COLABORADORES	ASSUNTOS	SKYPE	TELEFONE FIXO	CEL. / WHAT'S UP	CEL. ADICIONAL
ALBERT MIRANDA PAIVA	COMERCIAL	-	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8722 3861	-
CRISTIANE DAMASCENO	ADMINISTRATIVO	mcc.fiscal	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8810 5347	-
ERICKSEN SOUZA	TRAFFIC/QUALIDADE	ericksen_wcs@hotmail.com	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 9199 4980	-
JOSÉ ANTONIO DOS SANTOS MANGA	DIRETOR/QUALIDADE/COMERCIAL	mangajoao	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8433 3280	+55 35 9 8879 9169
KELLY APARECIDA FERREIRA	CERTIFICAÇÕES	kelly-ferreira1	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8817 3837	-
LEONARDO SOARES	DIRETOR/ADMINISTRATIVO/FINANCEIRO	lss_82	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8893 9033	+55 35 9 8722 3328
LILIAN G. TRIGOLO	TORRADO E MOIDO/PROJETOS	lilianmunizguimaraes.mg	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 9922 0775	-
MARCOS EDUARDO CLAUDINO	COMERCIAL	marcos.claudino_mangacoffee	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8898 8100	+55 35 9 8879 9171
PATRÍCIA TOMAZ DE ASSIS	ASSISTENTE ADM/FINANCEIRO	mcc_adriele	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 9237 6798	+55 35 9 9813 7640
RODRIGO BARBALAT	COMERCIAL/TRADING	barbalatr	+55 35 3015 5500/+55 35 3214 4379	+55 11 9 5060 7799	+55 35 9 8879 8581
SANDRA GOMES	CLASSIFICAÇÃO	sandra.gomes.mangacoffee	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8834 5601	+55 35 9 8705 7164
WALLAFE VITOR TAVARES	CLASSIFICAÇÃO/EMBARCADOR	wallafe.vit7@live.com	+55 35 3015 5500/+55 35 3214 4379	+55 35 9 8722 3328	+55 35 9 9215 0026