

Market closed on **March 19, 2018**

ICE: CONTRACT	SETTLE
KCK8	119,35
KCN8	121,45
KCU8	123,60
KCZ8	127,00
KCH9	130,40

BM&F: CONTRACT	SETTLE
ICFU8	147,25
ICFZ8	150,75

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	3,2850

MARKET	PRICE IDEAS FROM BUYERS	
PADRÃO 0 - CEREJA		R\$ 450,00
PADRÃO 1A - FC CERRADO		R\$ 440,00
PADRÃO 1B - FC SOUTH OF MINAS		R\$ 430,00
PADRÃO 2 - GOOD CUP DURO		R\$ 415,00
PADRÃO 3 - GOOD CUP 2 RIADAS		R\$ 410,00
PADRÃO 4 - DURO RIADO RIO (7/2/1)		R\$ 400,00
PADRÃO 5 - RIO		R\$ 380,00
PADRÃO 6A - CONSUMO 600 DEF DURO		R\$ 380,00
PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO		R\$ 360,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: NET SELLER	QUALITY - CONSIDERING THE STRING	APR/JULY
	NY 2/3 17/18 FC CERRADO	1
	NY 2/3 15/16 FC CERRADO	-2
	NY 2/3 14/16 FC CERRADO	-5
	NY 2/3 17/18 FC SOUTH OF MINAS	-2
	NY 2/3 14/16 FC SOUTH OF MINAS	-8
	NY 2/3 17/18 GOOD CUP	-6
	NY 3/4 14/16 GOOD CUP	-12
	NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-7
	NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-13
	NY 5/6 13UP 300 DEF COB GRINDERS	-13
	NY 5/6 12UP 350 DEF COB GRINDERS	-16
	NY 3 17/18 RM (US\$ / 50 KGS)	116
	NY 4 15/16 RM (US\$ / 50 KGS)	113
	NY 4 14/16 RM (US\$ / 50 KGS)	110

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)	
-2,10	May/July
-2,15	July/September
-3,40	September/December
-3,40	December/March
-2,35	March/May

ARBITRAGE: ICE/BM&F (CTS/LB)	
-12,28	September/September
-13,04	December/December

Coffee Market Report

The latest Commitment of Traders report from the New York Arabica coffee market has seen the Non-Commercial Speculative sector of this market increase their net short sold position within the market by 3.25% during the week of trade leading up to Tuesday 13th. March; to register a net short sold position of 52,375 Lots on the day. This net short-sold position which is the equivalent of 14,848,080 bags has most likely been once again increased, following the period of mixed but overall more negative trade, which has since followed.

The latest Commitment of Traders report from the London Robusta coffee market has seen the Speculative Non-Commercial sector of this market decrease their net short sold position within this market by 5.84% during the week of trade leading up to Tuesday 13th. March; to register a net short sold position of 11,827 Lots on the day. This net short sold position which is the equivalent of 1,971,167 bags is most likely little changed, following the period of mixed but overall sideways trade, which has since followed.

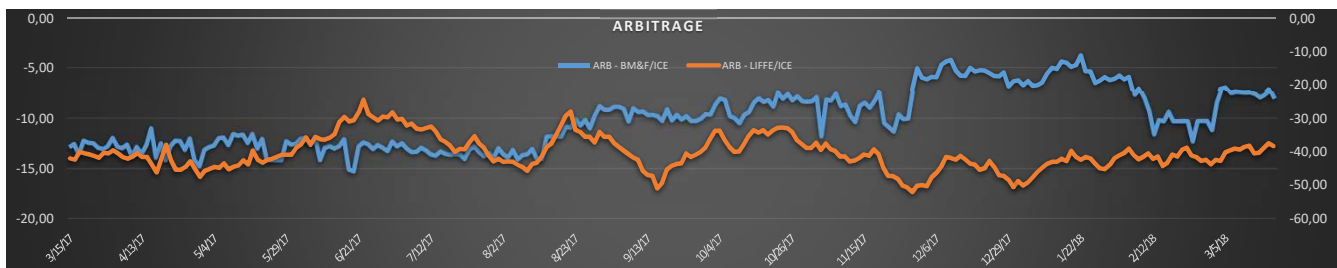
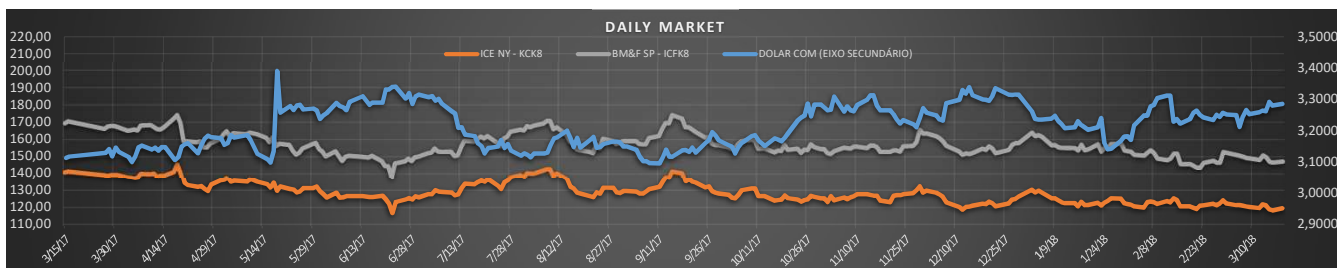
The National Coffee Association in the U.S.A. have reported that in their recent survey that the number of Americans drinking a daily cup of coffee is at its highest since 2012, with 64% of Americans over the age of 18 reported to have had a cup of coffee the previous day. This being 2% better than the results in the survey conducted the previous year and with the survey reporting that coffee is recovering consumer support, at the expense of the cola beverages.

The survey did also note that the resurgence in support for coffee was being boosted by younger consumers and with 48% of these millennials not only reporting that they had a cup of coffee the previous day, but that it was what they considered to be gourmet coffee. The coffees that are loosely considered to be gourmet coffee in the American market include the espresso-based beverages and the capsule coffees, which are parsimonious in terms of their relatively low grammage servings, when compared to the more traditional filter and plunger forms of brewing coffee.

One might comment that this factor is common to all the developed consumer markets and while there is indeed a growing popularity in coffee and coffee-based beverages within the higher income markets, that it is very much lead by the examples of the coffee shop culture and the mostly modest portion-controlled espresso beverages. Thus, while bringing with it fashionable vibrancy for the coffee market and many new consumers, one might speculate that the reality is only very modest growth in overall coffee consumption volumes within these developed markets.

The traditional developed coffee markets aside though, there is no doubt that there is steady and good volume growth in coffee consumption within most of the Asian markets, which brings with it steadily increasing demand and contributes to much of the approximate 2.5 million bags of increase in global green coffee demand each year. A consumption growth factor that must contribute towards a market recovery on the medium to longer term, albeit that with the speculative and fund sectors of the market in the driving seat, it is unlikely to have any short-term influence.

Source: iandmsmith.com



COLABORADORES	ASSUNTOS	SKYPE	E-MAIL	CEL. / WHATSAPP	CEL. ADICIONAL
CRISTIANE DAMASCENO	ADMINISTRATIVO	mcc_fiscal	fiscal@mangacoffee.com.br	+55 35 9 8810 5347	-
ERICKSEN SOUZA	TRAFFIC/QUALIDADE	ericksen_wcs@hotmail.com	traffic@mangacoffee.com.br	+55 35 9 9199 4980	-
GLAUCIENE PARANHOS DE SOUZA	RECEPÇÃO	mangajoao	secretaria@mangacoffee.com.br	+55 35 9 9800 1785	+55 35 9 8721 5876
JOSÉ ANTONIO DOS SANTOS MANGA	DIRETOR/QUALIDADE/COMERCIAL	kelly-ferreira1	manga@mangacoffee.com.br	+55 35 9 8433 3280	+55 35 9 8879 9169
KELLY APARECIDA FERREIRA	CERTIFICAÇÕES	lilianmunizguimaraes.mg	certificacao@mangacoffee.com.br	+55 35 9 8817 3837	-
LEONARDO SOARES	DIRETOR/ADMINISTRATIVO/FINANCEIRO	iss_82	leonardo@mangacoffee.com.br	+55 35 9 8893 9033	+55 35 9 8722 3328
LILIAN G. TRIGOLO	TORRADO E MOIDO/PROJETOS	mcc_adriale	projeto@mangacoffee.com.br	+55 35 9 9922 0775	-
MARCOS EDUARDO CLAUDINO	COMERCIAL	barbalat	comercial@mangacoffee.com.br	+55 35 9 8898 8100	+55 35 9 8879 9171
PATRICIA TOMAZ DE ASSIS	ASSISTENTE ADM/FINANCEIRO	sandra.gomes.mangacoffee	adm@mangacoffee.com.br	+55 35 9 9237 6798	+55 35 9 9813 7640
RODRIGO BARBALAT	COMERCIAL/TRADING	wallafe.vit7@live.com	trading@mangacoffee.com.br	+55 11 9 5060 7799	+55 35 9 8879 8581
SANDRA GOMES	CLASSIFICAÇÃO			+55 35 9 8834 5601	+55 35 9 8705 7164
WALLAFE VITOR TAVARES	CLASSIFICAÇÃO/EMBARCADOR		classificacao@mangacoffee.com.br	+55 35 9 9215 0026	+55 35 9 8839 8466