



MANGA

COFFEE CORPORATION

Market closed on **March 29, 2018**

ICE: CONTRACT	SETTLE
KCK8	118,15
KCN8	120,20
KCU8	122,35
KCZ8	125,70
KCH9	129,20

BM&F: CONTRACT	SETTLE
ICFU8	147,30
ICFZ8	149,50

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	3,3010

MARKET	PRICE IDEAS FROM BUYERS	
PADRÃO 0 - CEREJA		R\$ 450,00
PADRÃO 1A - FC CERRADO		R\$ 440,00
PADRÃO 1B - FC SOUTH OF MINAS		R\$ 430,00
PADRÃO 2 - GOOD CUP DURO		R\$ 420,00
PADRÃO 3 - GOOD CUP 2 RIADAS		R\$ 410,00
PADRÃO 4 - DURO RIADO RIO (7/2/1)		R\$ 400,00
PADRÃO 5 - RIO		R\$ 390,00
PADRÃO 6A - CONSUMO 600 DEF DURO		R\$ 380,00
PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO		R\$ 360,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: QUALITY - CONSIDERING THE STRING	APR/JULY
NY 2/3 17/18 FC CERRADO	5
NY 2/3 15/16 FC CERRADO	2
NY 2/3 14/16 FC CERRADO	-1
NY 2/3 17/18 FC SOUTH OF MINAS	2
NY 2/3 14/16 FC SOUTH OF MINAS	-4
NY 2/3 17/18 GOOD CUP	-1
NY 3/4 14/16 GOOD CUP	-7
NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-4
NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-10
NY 5/6 13UP 300 DEF COB GRINDERS	-9
NY 5/6 12UP 350 DEF COB GRINDERS	-12
NY 3 17/18 RM (US\$ / 50 KGS)	121
NY 4 15/16 RM (US\$ / 50 KGS)	118
NY 4 14/16 RM (US\$ / 50 KGS)	115

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)	
-2,05	May/July
-2,15	July/September
-3,35	September/December
-3,50	December/March
-2,35	March/May

ARBITRAGE: ICE/BM&F (CTS/LB)	
-11,00	September/September
-12,68	December/December

Coffee Market Report

The General Statistics Office in Vietnam and with export registrations for the month of March in hand, have estimated that the countries coffee exports for the month shall be approximately 3 million bags. With this number in hand they have further estimated that the countries coffee exports for the first three months of this year shall be 12.7% higher than the same period last year, at a total of approximately 8.5 million bags.

However, despite the rising volumes of coffee exports and with the soft reference prices of the international coffee markets against which these exports are priced, the General Statistics Office in Vietnam have estimated that these exports for the first quarter of this year shall bring in 3.7% less value than the same period last year, at approximately 989 million U.S. dollars. This decline in value and despite the significant rise in volume, well illustrates the general problem for global coffee producers that comes with the speculative negative pressure that is driving the coffee terminal markets ever lower.

The Brazilian Coffee Exporters Association Cecafé have come to the fore with a forecast that following the delivery of a significantly larger new coffee crop this year, that the country is likely to export approximately 35 million bags of coffee during the next October 2018 to September 2019 coffee year. This over and above the estimated domestic consumption of 22 million bags, which they forecast for the next coffee year.

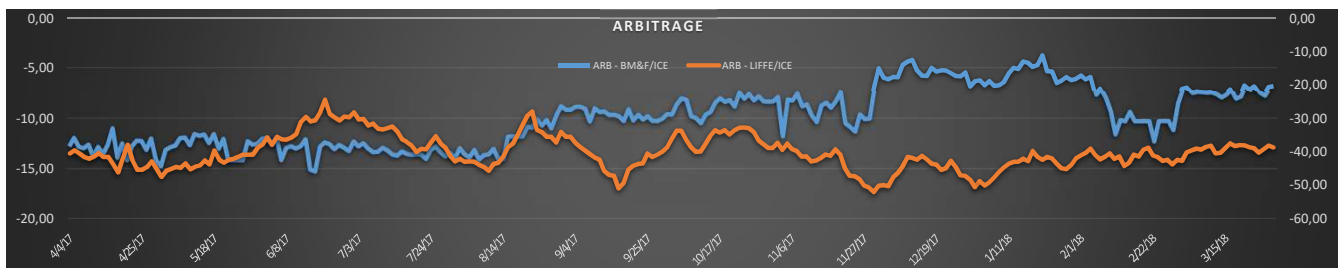
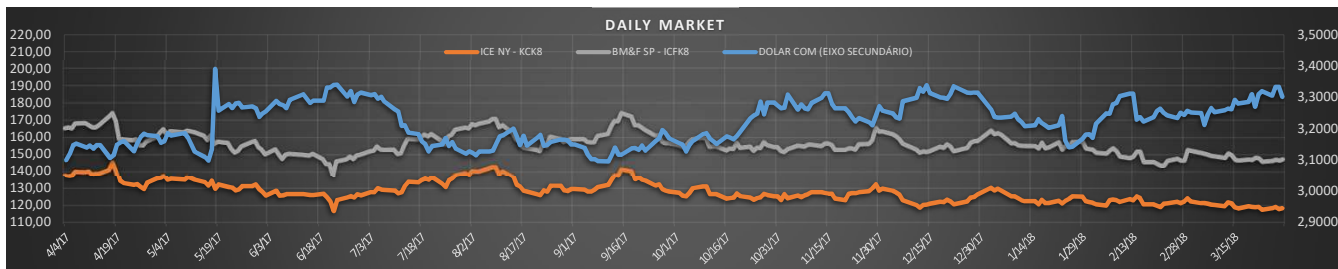
The Cecafé forecast that indicates a coffee delivery to the combination of the consumer markets and domestic markets for the coming October 2018 to September 2019 coffee year of 57 million bags and despite the potential for minimal carryover stocks, further underpins the many forecasts that are now in play, for a new crop of more than 60 million bags.

One might speculate that there is perhaps some reality to the significant rise in potential coffee exports for the coming coffee year, as with the potential for a surplus new and relatively low cost of production conilon Robusta crop soon to start, it is likely that while Arabica coffee farmers shall not be dumping coffee and shall rather rebuild and bank stocks, that the conilon farmers shall be aggressive sellers.

consumer market buyers continue to pay, for main grade Kenya coffees.

The May 2018 to May 2018 contracts arbitrage between the London and New York markets narrowed yesterday, to register this at 39.32 usc/Lb., while this equates to 33.39% price discount for the London Robusta coffee market. The Certified washed Arabica coffee stocks held against the New York exchange were seen to increase by 4,699 bags yesterday, to register these stocks at 1,947,935 bags. There were meanwhile a smaller in number 421 bags increase to the number of bags pending grading for this exchange; to register these pending grading stocks at 25,867 bags.

Source: iandmsmith.com



COLABORADORES

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JOSÉ ANTONIO DOS SANTOS MANGA
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LEONARDO SOARES
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MARCOS EDUARDO CLAUDINO
PATRICIA TOMAZ DE ASSIS
RODRIGO BARBALAT
SANDRA GOMES
WALLAFE VITOR TAVARES

ASSUNTOS

ADMINISTRATIVO
TRAFFIC/QUALIDADE
RECEPÇÃO
DIRETOR/QUALIDADE/COMERCIAL
CERTIFICAÇÕES
DIRETOR/ADMINISTRATIVO/FINANCEIRO
TORRADO E MOIDO/PROJETOS
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