

| Market closed on | | April 4, 2018 |
|------------------|----------|---------------|
| ICE: | CONTRACT | SETTLE |
| | кск8 | 116,90 |
| | KCN8 | 118,90 |
| | KCU8 | 121,05 |
| | KCZ8 | 124,50 |
| | KCH9 | 128,00 |

| BM&F: | CONTRACT | SETTLE |
|-------|----------|--------|
| | ICFU8 | 144,55 |
| | ICFZ8 | 147,80 |

| DOL: | CONTRACT | SETTLE |
|------|----------------------------|--------|
| | DOL COM - DOLAR COMMERCIAL | 3,3410 |

| MARKET | PRICE IDEAS FROM BUYERS | |
|--------|--|------------|
| | PADRÃO 0 - CEREJA | R\$ 450,00 |
| | PADRÃO 1A - FC CERRADO | R\$ 440,00 |
| | PADRÃO 1B - FC SOUTH OF MINAS | R\$ 430,00 |
| | PADRÃO 2 - GOOD CUP DURO | R\$ 420,00 |
| | PADRÃO 3 - GOOD CUP 2 RIADAS | R\$ 410,00 |
| | PADRÃO 4 - DURO RIADO RIO (7/2/1) | R\$ 400,00 |
| | PADRÃO 5 - RIO | R\$ 390,00 |
| | PADRÃO 6A - CONSUMO 600 DEF DURO | R\$ 380,00 |
| | PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO | R\$ 360,00 |
| | | |

Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

| FOB: | QUALITY - CONSIDERING THE STRING | APR/JULY |
|--------|-----------------------------------|----------|
| NET | NY 2/3 17/18 FC CERRADO | 4 |
| SELLER | NY 2/3 15/16 FC CERRADO | 1 |
| | NY 2/3 14/16 FC CERRADO | -2 |
| | NY 2/3 17/18 FC SOUTH OF MINAS | 2 |
| | NY 2/3 14/16 FC SOUTH OF MINAS | -4 |
| | NY 2/3 17/18 GOOD CUP | -1 |
| | NY 3/4 14/16 GOOD CUP | -7 |
| | NY 2/3 17/18 GOOD CUP 2 RIOY CUPS | -4 |
| | NY 3/4 14/16 GOOD CUP 2 RIOY CUPS | -10 |
| | NY 5/6 13UP 300 DEF COB GRINDERS | -9 |
| | NY 5/6 12UP 350 DEF COB GRINDERS | -12 |
| | NY 3 17/18 RM (US\$ / 50 KGS) | 120 |
| | NY 4 15/16 RM (US\$ / 50 KGS) | 117 |
| | NY 4 14/16 RM (US\$ / 50 KGS) | 113 |
| Obs: | Fob ideas (Simple exercise). | |

| SPREAD: ICE (CTS/LB) | | |
|----------------------|--------------------|--|
| -2,00 | May/July | |
| -2,15 | July/September | |
| -3,45 | September/December | |
| -3,50 | December/March | |
| -2,40 | March/May | |

| ARBITRAGE: ICE/BM&F (CTS/LB) | | |
|------------------------------|---------------------|--|
| -11,77 | September/September | |
| -12,77 | December/December | |

Coffee Market Report

The latest Commitment of Traders report from the New York Arabica coffee market has seen the shorter term in nature Managed Money fund sector of this market decrease their net short sold position within the market by 0.035% over the week of trade leading up to Tuesday 27th. March; to register a new net short sold position of 59,589 Lots. Meanwhile the longer term in nature Index Fund sector of this market decreased their net long position within the market by 2.17%, to register a net long position of 40,068 Lots on the day.

Over the same week, the Non-Commercial Speculative sector of this market decreased their net short sold position

within this market by 2.43%, to register a net short sold position of 55.978 Lots. This net short sold position which is the equivalent of 15,869,515 bags has most likely been marginally increased again, following a period of mixed but overall more negative trade that has since followed and likewise, that of the managed money fund sector of the market.

The latest Commitment of Traders report from the London Robusta coffee market has seen the Speculative Non-Commercial sector of this market increase their net short sold position within this market by 27.1% during the week of trade leading up to Tuesday 27th. March; to register a net short sold position of 21,601 Lots on the day. This net short sold position which is the equivalent of 3,600,167 bags has most likely been reduced, following the mixed but overall more positive trade that has since followed.

The International Coffee Organization has meanwhile reported that global coffee exports for the month of February were 0.4% higher than the same month last year, at a total of 9.93 million bags. This they report has contributed to the global coffee exports for the first five months of the present October 2017 to September 2018 coffee year to be 3.18% higher than the same period in the previous coffee year, at a total of 50.98 million bags

The free flow of coffee towards the already relatively well stocked mainstream consumer markets and despite the relatively modest volumes coming to the fore from Brazil at present, contributes to the bearish sentiment within the coffee terminal markets and with the reference prices of these markets making it difficult for many producers to profit from their new crop sales. This is well illustrated by the request from the Coffee Federation in Colombia to their government to meet today, to try to formulate a plan to assist to finance their struggling coffee farmers. A request that most likely shall bring to the fore some form of assistance, as the Colombian government has a history

of stepping in to assist their coffee farming industry at times of low prices.

The July 2018 to July 2018 contracts arbitrage between the London and New York markets narrowed yesterday, to register this at 38.86 usc/Lb., while this equates to 32.75% price discount for the London Robusta coffee market. Source: jandmsmith.com





COLABORADORES CRISTIANE DAMASCENO FRICKSEN SOUZA GLAUCIENE PARANHOS DE SOUZA JOSÉ ANTONIO DOS SANTOS MANGA KELLY APARECIDA FERREIRA LEONARDO SOARES LILIAN G. TRIGOLO MARCOS EDUARDO CLAUDINO PATRÍCIA TOMAZ DE ASSIS RODRIGO BARBALAT SANDRA GOMES WALLAFE VITOR TAVARES

ASSUNTOS ADMINISTRATIVO TRAFFIC/QUALIDADE RECEPÇÃO DIRETOR/QUALIDADE/COMERCIAL CERTIFICAÇÕES DIRETOR/ADMINISTRATIVO/FINANCEIRO TORRADO E MOIDO/PROJETOS COMERCIAL ASSISTENTE ADM/FINANCEIRO COMERCIAL/TRADING CLASSIFICAÇÃO CLASSIFICAÇÃO/EMBARCADOR

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