



# MANGA

COFFEE CORPORATION

Market closed on **May 17, 2018**

ICE: CONTRACT	SETTLE
KCN8	117,90
KCU8	120,10
KCZ8	123,65
KCH9	127,10
KCK9	129,40

BM&F: CONTRACT	SETTLE
ICFU8	143,85
ICFZ8	145,50

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	3,7000

MARKET	PRICE IDEAS FROM BUYERS	
PADRÃO 0 - CEREJA		R\$ 470,00
PADRÃO 1A - FC CERRADO		R\$ 455,00
PADRÃO 1B - FC SOUTH OF MINAS		R\$ 450,00
PADRÃO 2 - GOOD CUP DURO		R\$ 435,00
PADRÃO 3 - GOOD CUP 2 RIADAS		R\$ 420,00
PADRÃO 4 - DURO RIADO RIO (7/2/1)		R\$ 410,00
PADRÃO 5 - RIO		R\$ 395,00
PADRÃO 6A - CONSUMO 600 DEF DURO		R\$ 370,00
PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO		R\$ 350,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: NET SELLER	QUALITY - CONSIDERING THE STRING	APR/JULY
	NY 2/3 17/18 FC CERRADO	-3
	NY 2/3 15/16 FC CERRADO	-6
	NY 2/3 14/16 FC CERRADO	-9
	NY 2/3 17/18 FC SOUTH OF MINAS	-5
	NY 2/3 14/16 FC SOUTH OF MINAS	-11
	NY 2/3 17/18 GOOD CUP	-8
	NY 3/4 14/16 GOOD CUP	-14
	NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-12
	NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-18
	NY 5/6 13UP 300 DEF COB GRINDERS	-23
	NY 5/6 12UP 350 DEF COB GRINDERS	-26
	NY 3 17/18 RM (US\$ / 50 KGS)	111
	NY 4 15/16 RM (US\$ / 50 KGS)	108
	NY 4 14/16 RM (US\$ / 50 KGS)	105

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)

-2,20	July/September
-3,55	September/December
-3,45	December/March
-2,30	March/May
-2,20	May/July

ARBITRAGE: ICE/BM&F (CTS/LB)

-11,35	September/September
-13,66	December/December

### Coffee Market Report

The respected United States Department of Agriculture USDA Global Agricultural Information Network have reported that the presently being harvested over April 2018 to August 2018 Peruvian new crop of fine washed Arabica coffees, shall be 200,000 bags or 4.88% larger than the previous crop, at a total of 4.3 million bags. While the report indicated domestic consumption at only a relatively modest 180,000 bags thus releasing most of the new crop coffee to enter the consumer markets alongside the steady supply of fine washed Arabica coffees from Colombia and the still fair volumes of unsold new crop Central American coffees, to add to the prevailing bearish sentiment within the related New York market.

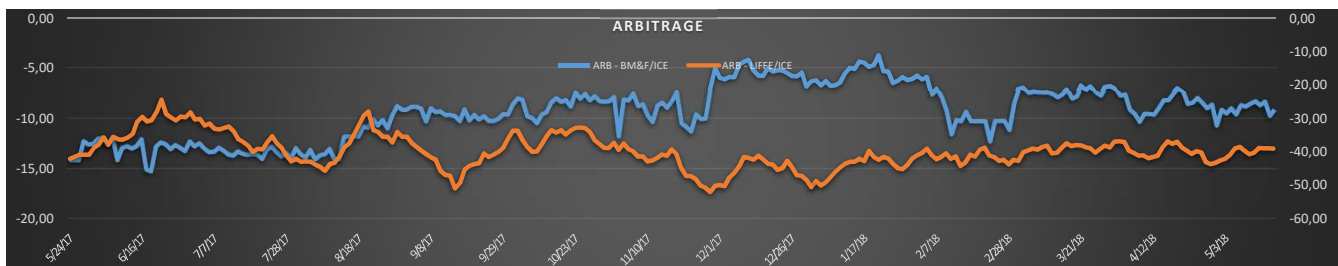
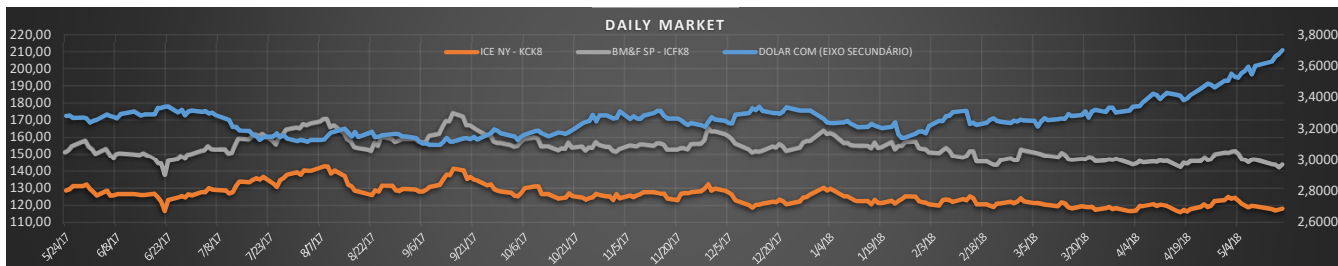
The report does meanwhile highlight that Peru has approximately 360,000 hectares of harvestable coffee that that the anticipated average yield shall be a relatively modest 716 Kgs. per hectare, which is well below the potential from the coffee farms. A factor that would indicate that as an when international coffee market prices improve and can allow the countries coffee farmers to invest further into increased inputs and better agricultural practices, that there is potential for a significant longer term increase in Peru coffee production and supply. As has been experienced over the past few year, in Honduras.

The Colombian Government in support of the country's Coffee Federation and the coffee farmers, has announced that they shall invest the equivalent of a further 13.5 million U.S. dollars this year, towards the countries ongoing renovation of coffee farms. These funds they anticipate shall allow for the replacement of aged trees with new disease resistant and higher yielding trees, on 50,000 hectares of coffee farms. This program having been run for some years now and the success of it is very evident, in the now good volumes of Colombian coffee that are being produced.

The Indonesian Robusta coffee fly crop is tailing off but with good weather conditions for the development of the new main Robusta coffee crop that usually picks up in volume only in July, there are forecasts that it could start a little earlier and to see the harvest in full swing by next month. The country does however have a vibrant and high volume domestic coffee market and it would still seem that only when this market is covered that there shall be more aggressive selling and with the asking export prices starting to become competitive within the international markets, which is unlikely to be the case until August this year.

The July 2018 to July 2018 contracts arbitrage between the London and New York markets narrowed yesterday, to register this at 38.51 usc/Lb., while this equates to 32.83% price discount for the London Robusta coffee market. The Certified washed Arabica coffee stocks held against the New York exchange were seen to decrease by 4,625 bags on yesterday, to register these stocks at 1,990,893 bags. There was meanwhile a smaller in number 453 bags increase to the number of bags pending grading for this exchange; to register these pending grading stocks at 64,147 bags.

Source: iandmsmith.com



### COLABORADORES

CRISTIANE DAMASCENO  
ERICKSEN SOUZA  
GLAUCIENE PARANHOS DE SOUZA  
JOSÉ ANTONIO DOS SANTOS MANGA  
KELLY APARECIDA FERREIRA  
LEONARDO SOARES  
LILIAN G. TRIGOLO  
MARCOS EDUARDO CLAUDINO  
PATRICIA TOMAZ DE ASSIS  
RODRIGO BARBALAT  
SANDRA GOMES  
WALLAFE VITOR TAVARES

### ASSUNTOS

ADMINISTRATIVO  
TRAFFIC/QUALIDADE  
RECEPÇÃO  
DIRETOR/QUALIDADE/COMERCIAL  
CERTIFICAÇÕES  
DIRETOR/ADMINISTRATIVO/FINANCEIRO  
TORRADO E MOIDO/PROJETOS  
COMERCIAL  
ASSISTENTE ADM/FINANCEIRO  
COMERCIAL/TRADING  
CLASSIFICAÇÃO  
CLASSIFICAÇÃO/EMBARCADOR

### SKYPE

mcc\_fiscal  
ericksen\_wcs@hotmail.com  
mangajoao  
kelly-ferreira1  
lss\_82  
lilianmunizguimaraes.mg  
mcc\_adrielle  
barbalat  
sandra.gomes.mangacoffee  
wallafe.vit7@live.com

### E-MAIL

fiscal@mangacoffee.com.br  
traffic@mangacoffee.com.br  
secretaria@mangacoffee.com.br  
manga@mangacoffee.com.br  
certificacao@mangacoffee.com.br  
leonardo@mangacoffee.com.br  
projeto@mangacoffee.com.br  
comercial@mangacoffee.com.br  
adm@mangacoffee.com.br  
trading@mangacoffee.com.br  
-  
classificacao@mangacoffee.com.br

### CEL. / WHATSAPP

+55 35 9 8810 5347  
+55 35 9 9199 4980  
+55 35 9 9800 1785  
+55 35 9 8433 3280  
+55 35 9 8893 9033  
+55 35 9 8722 0775  
+55 35 9 8898 8100  
+55 35 9 9237 6798  
+55 11 9 5060 7799  
+55 35 9 8834 5601  
+55 35 9 9215 0026

### CEL. ADICIONAL

-  
+55 35 9 8721 5876  
+55 35 9 8879 9169  
-  
+55 35 9 8722 3328  
-  
+55 35 9 8879 9171  
+55 35 9 9813 7640  
+55 35 9 8879 8581  
+55 35 9 8705 7164  
+55 35 9 8839 8466