



# MANGA

COFFEE CORPORATION

Market closed on August 29, 2018

ICE: CONTRACT	SETTLE
KCZ8	102,90
KCH9	106,25
KCK9	108,65
KCN9	111,00
KCU9	113,40

BM&F: CONTRACT	SETTLE
ICFZ18	118,80
ICFH19	123,00

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	4,1190

MARKET	PRICE IDEAS FROM BUYERS	
PADRÃO 0 - CEREJA		R\$ 460,00
PADRÃO 1A - FC CERRADO		R\$ 440,00
PADRÃO 1B - FC SOUTH OF MINAS		R\$ 430,00
PADRÃO 2 - GOOD CUP DURO		R\$ 410,00
PADRÃO 3 - GOOD CUP 2 RIADAS		R\$ 400,00
PADRÃO 4 - DURO RIADO RIO (7/2/1)		R\$ 390,00
PADRÃO 5 - RIO		R\$ 370,00
PADRÃO 6A - CONSUMO 600 DEF DURO		R\$ 360,00
PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO		R\$ 340,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: QUALITY - CONSIDERING THE STRING	JUL/SEPT
NET SELLER NY 2/3 17/18 FC CERRADO	1
NY 2/3 15/16 FC CERRADO	-2
NY 2/3 14/16 FC CERRADO	-5
NY 2/3 17/18 FC SOUTH OF MINAS	-5
NY 2/3 14/16 FC SOUTH OF MINAS	-11
NY 2/3 17/18 GOOD CUP	-6
NY 3/4 14/16 GOOD CUP	-12
NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-8
NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-14
NY 5/6 13UP 300 DEF COB GRINDERS	-16
NY 5/6 12UP 350 DEF COB GRINDERS	-19
NY 3 17/18 RM (US\$ / 50 KGS)	98
NY 4 15/16 RM (US\$ / 50 KGS)	95
NY 4 14/16 RM (US\$ / 50 KGS)	91

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)	
-3,35	December/March
-2,40	March/May
-2,35	May/July
-2,40	July/September
-3,45	September/December

ARBITRAGE: ICE/BM&F (CTS/LB)	
-13,09	December/December
-13,27	March/March

### Coffee Market Report

The latest Commitment of Traders report from the New York Arabica coffee market has seen the shorter term in nature Managed Money fund sector of this market increase their net short sold position within the market by 6.76% over the week of trade leading up to Tuesday 21st. August; to register a new net short sold position of 104.336 Lots. Meanwhile the longer term in nature Index Fund sector of this market decreased their net long position within the market by 11.49%, to register a net long position of 42.456 Lots on the day.

Over the same week, the Non-Commercial Speculative sector of this market increased their net short sold position within this market by 5.54%, to register a net short sold position of 106.105 Lots. This net short sold position which is the equivalent of 30,080,297 bags has most likely been marginally decreased, following the period of mixed but overall more positive trade that has since followed and likewise, that of the managed money fund sector of the market.

With the August export registrations in hand and the month close to the end, the General Statistical Office in Vietnam have estimated that the countries coffee exports for the month shall be approximately 2.25 million bags. This they say, shall contribute to the countries cumulative exports for the first eight months of the year to be 14.8% higher than the same period last year, at a total of 21.78 million bags.

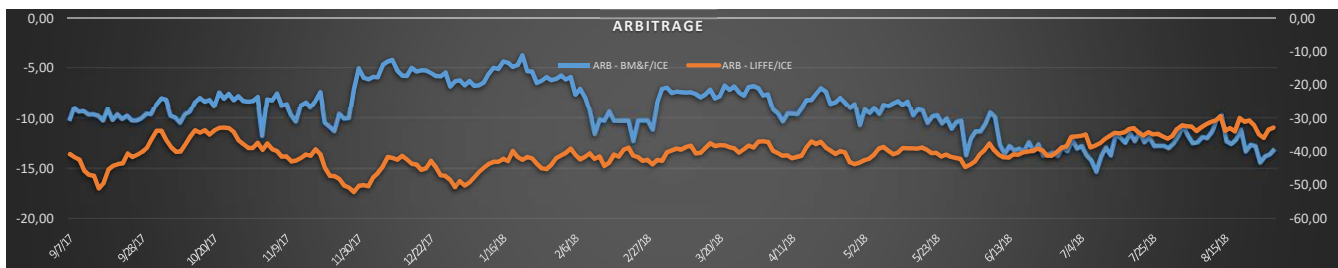
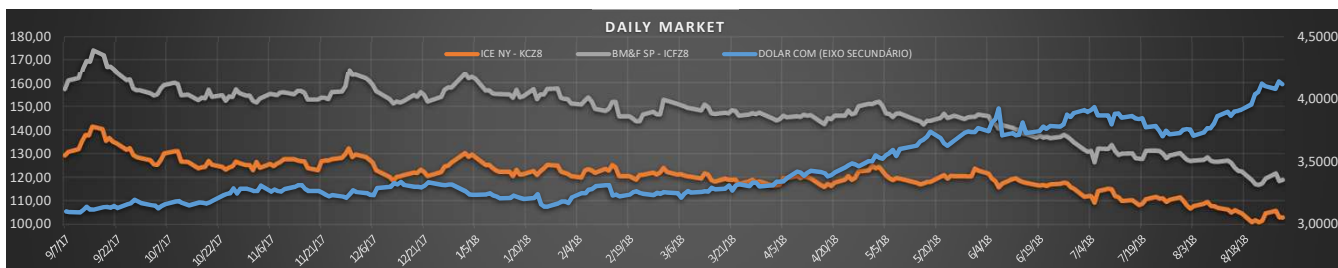
The Colombian National Committee of Coffee Growers that included members of the coffee farming community and the government have concluded their meetings, within which they have addressed the fact that for coffee farmers to enjoy a reasonable profitable business that farm gate prices should be approximately 67% higher than the present price levels. The conclusion is that the Colombian government shall create a fund of the equivalent of 34 million U.S. dollars, that shall be utilized to assist their struggling coffee farmers.

One might however comment, that this in terms of the dismal farm gate prices that are dictated by the soft nature of the reference prices of the New York market and in terms of the countries annual crop of around 14.5 million bags, a very modest amount of money that the Colombian government has put on the table. Making one speculate that the result shall be that many of the farmers shall not be able to afford their full levels of farm inputs and the labour costs to do multiple ripe cherry picks on their farms, which shall impact upon both the overall quality of the new main crop and the longer-term farm yields.

The November 2018 to December 2018 contracts arbitrage between the London and New York markets narrowed yesterday, to register this at 33.38 usc/Lb., while this equates to 32.39% price discount for the London Robusta coffee market.

The Certified washed Arabica coffee stocks held against the New York exchange were seen to increase by 2,350 bags yesterday; to register these stocks at 2,197,799 bags. There were meanwhile a larger in number 70,691 bags increase in the number of bags pending grading for this exchange; to register these pending grading stocks at 212,556 bags.

<http://www.iandmsmith.com>



### COLABORADORES

CRISTIANE DAMASCENO  
ERICKSEN SOUZA  
GLAUCIENE PARANHOS DE SOUZA  
JOSÉ ANTONIO DOS SANTOS MANGA  
KELLY APARECIDA FERREIRA  
LEONARDO SOARES  
MARCOS EDUARDO CLAUDINO  
PATRICIA TOMAZ DE ASSIS  
SANDRA GOMES  
WALLAFE VITOR TAVARES

### ASSUNTOS

ADMINISTRATIVO  
TRAFFIC/QUALIDADE  
RECEPÇÃO  
DIRETOR/QUALIDADE/COMERCIAL  
CERTIFICAÇÕES  
DIRETOR/ADMINISTRATIVO/FINANCEIRO  
COMERCIAL  
ASSISTENTE ADM/FINANCEIRO  
CLASSIFICAÇÃO  
CLASSIFICAÇÃO/EMBARCADOR

### SKYPE

mcc.fiscal  
ericksen\_wcs@hotmail.com  
live:secretaria\_4359  
mangajao  
kelly-ferreira1  
lss\_82  
-  
mcc\_adrielle  
sandra.gomes.mangacoffee  
wallafe.vit7@live.com

### E-MAIL

fiscal@mangacoffee.com.br  
traffic@mangacoffee.com.br  
secretaria@mangacoffee.com.br  
manga@mangacoffee.com.br  
certificacao@mangacoffee.com.br  
leonardo@mangacoffee.com.br  
comercial@mangacoffee.com.br  
adm@mangacoffee.com.br  
-  
classificacao@mangacoffee.com.br

### CEL. / WHATSAPP

+55 35 9 8810 5347  
+55 35 9 9199 4980  
+55 35 9 9800 1785  
+55 35 9 8433 3280  
+55 35 9 8817 3837  
+55 35 9 8893 9033  
+55 35 9 8898 8100  
+55 35 9 9237 6798  
+55 35 9 8834 5601  
+55 35 9 9215 0026

### CEL. ADICIONAL

-  
-  
+55 35 9 8721 5876  
+55 35 9 8879 9169  
-  
+55 35 9 8722 3328  
+55 35 9 8879 9171  
+55 35 9 9813 7640  
+55 35 9 8705 7164  
+55 35 9 8839 8466