



# MANGA

COFFEE CORPORATION

Market closed on **October 10, 2018**

ICE: CONTRACT	SETTLE
KCZ8	111,90
KCH9	115,50
KCK9	117,95
KCN9	120,25
KCU9	122,55

BM&F: CONTRACT	SETTLE
ICFZ18	130,55
ICFH19	134,70

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	3,7640

MARKET	PRICE IDEAS FROM BUYERS	
	PADRÃO 0 - CEREJA	R\$ 450,00
	PADRÃO 1A - FC CERRADO	R\$ 440,00
	PADRÃO 1B - FC SOUTH OF MINAS	R\$ 430,00
	PADRÃO 2 - GOOD CUP DURO	R\$ 420,00
	PADRÃO 3 - GOOD CUP 2 RIADAS	R\$ 410,00
	PADRÃO 4 - DURO RIADO RIO (7/2/1)	R\$ 400,00
	PADRÃO 5 - RIO	R\$ 380,00
	PADRÃO 6A - CONSUMO 600 DEF DURO	R\$ 360,00
	PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO	R\$ 340,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: QUALITY - CONSIDERING THE STRING	JUL/SEPT
NET SELLER	
NY 2/3 17/18 FC CERRADO	-2
NY 2/3 15/16 FC CERRADO	-5
NY 2/3 14/16 FC CERRADO	-8
NY 2/3 17/18 FC SOUTH OF MINAS	-5
NY 2/3 14/16 FC SOUTH OF MINAS	-11
NY 2/3 17/18 GOOD CUP	-7
NY 3/4 14/16 GOOD CUP	-13
NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-10
NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-16
NY 5/6 13UP 300 DEF COB GRINDERS	-20
NY 5/6 12UP 350 DEF COB GRINDERS	-23
NY 3 17/18 RM (US\$ / 50 KGS)	106
NY 4 15/16 RM (US\$ / 50 KGS)	102
NY 4 14/16 RM (US\$ / 50 KGS)	99

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)	
-3,60	December/March
-2,45	March/May
-2,30	May/July
-2,30	July/September
-3,35	September/December

ARBITRAGE: ICE/BM&F (CTS/LB)	
-13,21	December/December
-13,67	March/March

### Coffee Market Report

The Vietnam Customs Department have reported that the countries coffee exports for the month of September were lower than originally forecast, to be registered at 2,011,083 bags. This number they say has contributed to the country's cumulative coffee exports the first nine months of this year, to be 18.8% higher than the same period in the previous year, at a total of 24,116,667 bags.

The Vietnam Customs Department have further reported that this has contributed to the country's coffee exports for the October 2017 to September 2018 coffee year to have been 12.3% higher than the previous coffee year, at a total of 29,916,667 bags.

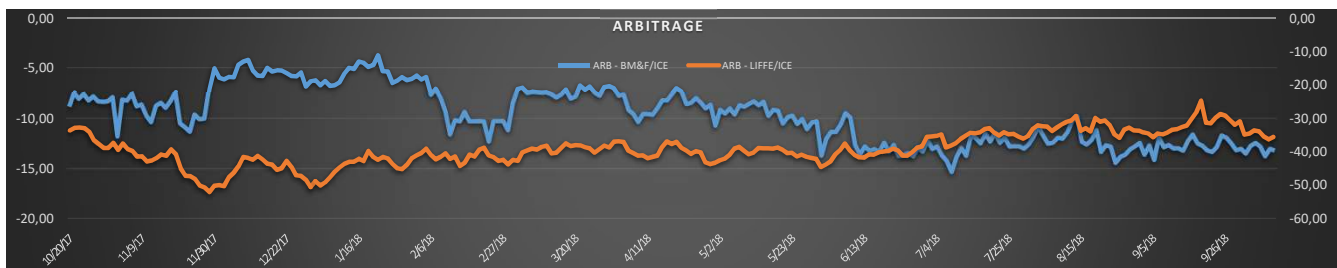
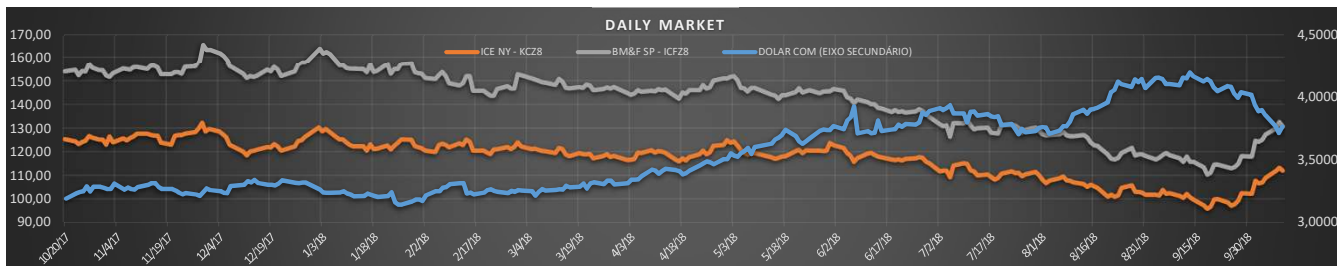
Vietnam is now poised for the start of the new crop harvest, which should be well underway within the next few weeks, with mixed forecasts coming to the fore in terms of the size of this new crop but with most still looking towards another large crop. But with Brazil having harvested a significantly larger new conilon robusta coffee crop this year and potentially due to export between four to five million bags of these coffees, it shall provide for some degree of competition for the Vietnam robusta coffees over the coming months.

There are concerns though being voiced within the internal market in Brazil over the relatively soft prices that are being dictated by the relatively low value reference prices of the international markets, which with the Brazil Real having firmed against the U.S. dollar are pressuring internal market prices lower. This has triggered the Brazil Farmers Confederation to approach the Ministry of Agriculture in Brazil to look to direct funding towards assisting farmers to finance the carry of coffee stocks, which shall reduce the pressure to sell of stocks to pay farm debts.

The Colombian Government and with approximately 540,000 farming families related to coffee are meanwhile already taking active steps to provide finance to assist coffee farmers, but with farm gate prices for many coffee farmers reported to be below cost, it is a complicated issue to find sufficient finance to truly eliminate the negative effects of soft international coffee prices.

Meanwhile the International Coffee Organisation who had forecast a global coffee deficit supply of 3.56 million bags for the just completed October 2017 to September 2018 coffee year, have revised this and reported that there was in fact a global surplus coffee supply over this period of 2.58 million bags. This report and ahead of the increased surplus supply that is due for the new October 2018 to September 2019 coffee year that comes with the recently completed bumper Brazil crop, will surely contribute towards the prevailing bearish sentiment within the coffee markets. Despite the recent short covering positive correction within the markets, which has assisted to buoy prices in the recent days.

Source: <http://www.iandmsmith.com>



### COLABORADORES

CRISTIANE DAMASCENO  
ERICKSEN SOUZA  
GLAUCIENE PARANHOS DE SOUZA  
JOSÉ ANTONIO DOS SANTOS MANGA  
KELLY APARECIDA FERREIRA  
LEONARDO SOARES  
MARCOS TULLIO SARTO  
PATRICIA TOMAZ DE ASSIS  
SANDRA GOMES  
WALLAFE VITOR TAVARES

### ASSUNTOS

ADMINISTRATIVO  
TRAFFIC/QUALIDADE  
RECEPÇÃO  
DIRETOR/QUALIDADE/COMERCIAL  
CERTIFICAÇÕES  
DIRETOR/ADMINISTRATIVO/FINANCEIRO  
QUALIDADE  
ASSISTENTE ADM/FINANCEIRO  
QUALIDADE  
QUALIDADE/COMERCIAL

### SKYPE

mcc.fiscal  
ericksen\_wcs@hotmail.com  
live.secretaria\_4359  
mangajao  
kelly-ferreira1  
lss\_82  
-  
mcc\_adrielle  
sandra.gomes.mangacoffee  
wallafe.vit7@live.com

### E-MAIL

fiscal@mangacoffee.com.br  
traffic@mangacoffee.com.br  
secretaria@mangacoffee.com.br  
manga@mangacoffee.com.br  
certificacao@mangacoffee.com.br  
leonardo@mangacoffee.com.br  
-  
adm@mangacoffee.com.br  
-  
classificacao@mangacoffee.com.br

### CEL. / WHATSAPP

+55 35 9 8810 5347  
+55 35 9 9199 4980  
+55 35 9 9800 1785  
+55 35 9 8433 3280  
+55 35 9 8817 3837  
+55 35 9 8893 9033  
-  
+55 35 9 9237 6798  
+55 35 9 8834 5601  
+55 35 9 9215 0026

### CEL. ADICIONAL

-  
+55 35 9 8879 9171  
+55 35 9 8721 5876  
+55 35 9 8879 9169  
-  
+55 35 9 8722 3328  
+55 35 9 8832 5558  
+55 35 9 9813 7640  
+55 35 9 8705 7164  
+55 35 9 8839 8466