



# MANGA

COFFEE CORPORATION

Market closed on **October 18, 2018**

ICE:	CONTRACT	SETTLE
	KCZ8	122,05
	KCH9	125,85
	KCK9	128,35
	KCN9	130,70
	KCU9	132,95

BM&F:	CONTRACT	SETTLE
	ICFZ18	143,00
	ICFH19	147,45

DOL:	CONTRACT	SETTLE
	DOL COM - DOLAR COMMERCIAL	3,7250

MARKET	PRICE IDEAS FROM BUYERS	
	PADRÃO 0 - CEREJA	R\$ 490,00
	PADRÃO 1A - FC CERRADO	R\$ 470,00
	PADRÃO 1B - FC SOUTH OF MINAS	R\$ 460,00
	PADRÃO 2 - GOOD CUP DURO	R\$ 450,00
	PADRÃO 3 - GOOD CUP 2 RIADAS	R\$ 430,00
	PADRÃO 4 - DURO RIADO RIO (7/21)	R\$ 400,00
	PADRÃO 5 - RIO	R\$ 370,00
	PADRÃO 6A - CONSUMO 600 DEF DURO	R\$ 380,00
	PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO	R\$ 360,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB:	QUALITY - CONSIDERING THE STRING	JUL/SEPT
NET SELLER	NY 2/3 17/18 FC CERRADO	-3
	NY 2/3 15/16 FC CERRADO	-6
	NY 2/3 14/16 FC CERRADO	-9
	NY 2/3 17/18 FC SOUTH OF MINAS	-6
	NY 2/3 14/16 FC SOUTH OF MINAS	-12
	NY 2/3 17/18 GOOD CUP	-9
	NY 3/4 14/16 GOOD CUP	-15
	NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-14
	NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-20
	NY 5/6 13UP 300 DEF COB GRINDERS	-24
	NY 5/6 12UP 350 DEF COB GRINDERS	-27
	NY 3 17/18 RM (US\$ / 50 KGS)	104
	NY 4 15/16 RM (US\$ / 50 KGS)	100
	NY 4 14/16 RM (US\$ / 50 KGS)	97

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)	
-3,80	December/March
-2,50	March/May
-2,35	May/July
-2,25	July/September
-3,30	September/December

ARBITRAGE: ICE/BM&F (CTS/LB)	
-13,95	December/December
-14,38	March/March

### Coffee Market Report

The steadily strengthening Brazil Real has continued to inspire sentiment within the New York market, with good volumes of speculative short covering coming to the fore. This resulting in the market ticking a four-month high in trade yesterday, with the managed money funds and speculative sectors of the market most likely to have significantly reduced their short-sold positions within this volatile market.

One might comment though that while the firmer Brazil Real might result in internal market price resistance within Brazil, the rising value of the reference prices of the New York market is assisting to allow for exporters to pay up and offer similar prices that were previously considered acceptable to the arabica coffee farmers. Thus, suggesting that the firmer Real might not slow the volumes of Brazil sales and exports.

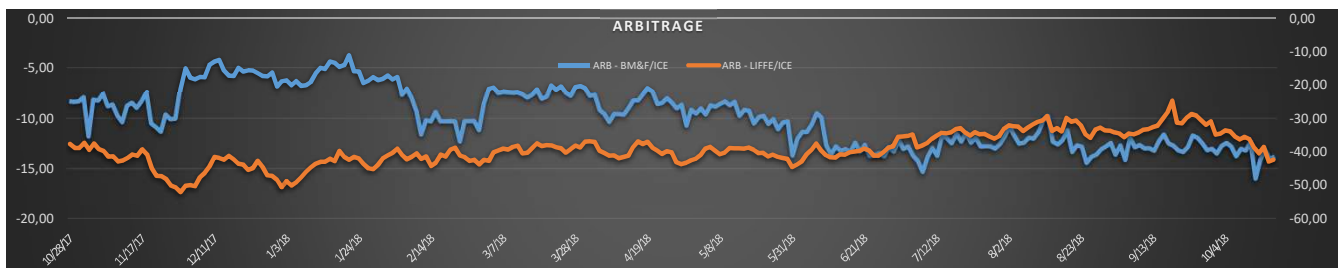
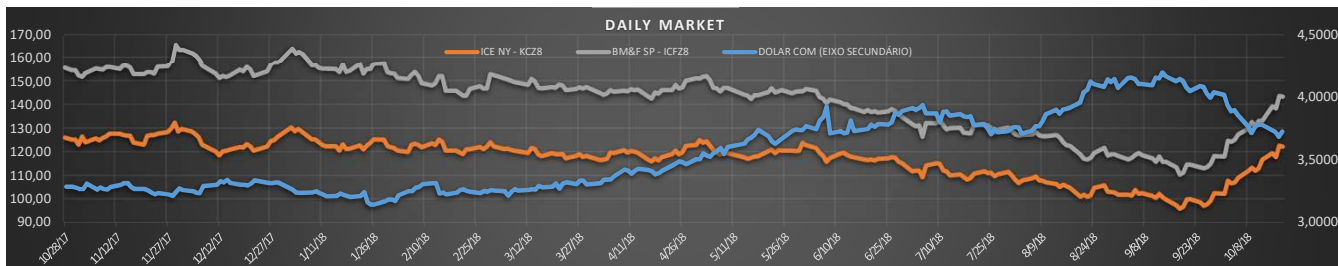
Meanwhile soon to be hanging over the New York market in the coming months and aside from Brazil, shall be large volumes of new main crop Colombian coffees and along with the new Mexican and Central American coffee crops. These coffees unless the speculative funds find reason not to remain short within this market, most likely to increase the volumes of price fixation hedge selling and to create something of a price ceiling for the market.

With a large middle class within China and many of whom are turning towards western culture, there is a steadily growing coffee market within the country. As there is a steadily increasing coffee farming community, within the South East of the country and with coffee production rising towards 2 million bags per annum. This is being highlighted by the forthcoming 2018 Asian Coffee Annual Conference that is scheduled to take place over the 11th and 12th. November, in Mangshi City, Yunnan Province.

The January 2019 to December 2018 contracts arbitrage between the London and New York markets broadened yesterday, to register this at 41.99 usc/Lb., while this equates to 34.26% price discount for the London Robusta coffee market.

The Certified washed Arabica coffee stocks held against the New York exchange were seen to increase by 2,280 bags yesterday, to register these stocks at 2,425,284 bags. There were meanwhile a larger in number 4,221 bags decrease in the number of bags pending grading for this exchange; to register these pending grading stocks at 52,629 bags.

Source: <http://www.iandmsmith.com>



#### COLABORADORES

CRISTIANE DAMASCENO  
ERICKSEN SOUZA  
GLAUCIENE PARANHOS DE SOUZA  
JOSÉ ANTONIO DOS SANTOS MANGA  
KELLY APARECIDA FERREIRA  
LEONARDO SOARES  
MARCOS TULLIO SARTO  
PATRICIA TOMAZ DE ASSIS  
SANDRA GOMES  
WALLAFE VITOR TAVARES

#### ASSUNTOS

ADMINISTRATIVO  
TRAFFIC/QUALIDADE  
RECEPÇÃO  
DIRETOR/QUALIDADE/COMERCIAL  
CERTIFICAÇÕES  
DIRETOR/ADMINISTRATIVO/FINANCEIRO  
QUALIDADE  
ASSISTENTE ADM/FINANCEIRO  
QUALIDADE  
QUALIDADE/COMERCIAL

#### SKYPE

mcc.fiscal  
ericksen\_wcs@hotmail.com  
live:secretaria\_4359  
mangajao  
kelly-ferreira1  
lss\_82  
-  
mcc\_adrielle  
sandra.gomes.mangacoffee  
wallafe.vit7@live.com

#### E-MAIL

fiscal@mangacoffee.com.br  
traffic@mangacoffee.com.br  
secretaria@mangacoffee.com.br  
manga@mangacoffee.com.br  
certificacao@mangacoffee.com.br  
leonardo@mangacoffee.com.br  
-  
adm@mangacoffee.com.br  
-  
classificacao@mangacoffee.com.br

#### CEL. / WHATSAPP

+55 35 9 8810 5347  
+55 35 9 9199 4980  
+55 35 9 9800 1785  
+55 35 9 8433 3280  
+55 35 9 8817 3837  
+55 35 9 8893 9033  
-  
+55 35 9 9237 6798  
+55 35 9 8834 5601  
+55 35 9 9215 0026

#### CEL. ADICIONAL

-  
+55 35 9 8879 9171  
+55 35 9 8721 5876  
+55 35 9 8879 9169  
-  
+55 35 9 8722 3328  
+55 35 9 8832 5558  
+55 35 9 9813 7640  
+55 35 9 8705 7164  
+55 35 9 8839 8466