



MANGA

COFFEE CORPORATION

Market closed on **October 29, 2018**

| ICE: | CONTRACT | SETTLE |
|------|----------|--------|
| | KCZ8 | 114,25 |
| | KCH9 | 118,05 |
| | KCK9 | 120,60 |
| | KCN9 | 123,00 |
| | KCU9 | 125,30 |

| BM&F: | CONTRACT | SETTLE |
|-------|----------|--------|
| | ICFZ18 | 134,85 |
| | ICFH19 | 140,00 |

| DOL: | CONTRACT | SETTLE |
|------|----------------------------|--------|
| | DOL COM - DOLAR COMMERCIAL | 3,7060 |

| MARKET | PRICE IDEAS FROM BUYERS | |
|--------|--|------------|
| | PADRÃO 0 - CEREJA | R\$ 455,00 |
| | PADRÃO 1A - FC CERRADO | R\$ 440,00 |
| | PADRÃO 1B - FC SOUTH OF MINAS | R\$ 430,00 |
| | PADRÃO 2 - GOOD CUP DURO | R\$ 420,00 |
| | PADRÃO 3 - GOOD CUP 2 RIADAS | R\$ 410,00 |
| | PADRÃO 4 - DURO RIADO RIO (7/2/1) | R\$ 400,00 |
| | PADRÃO 5 - RIO | R\$ 365,00 |
| | PADRÃO 6A - CONSUMO 600 DEF DURO | R\$ 380,00 |
| | PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO | R\$ 360,00 |

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

| FOB: | QUALITY - CONSIDERING THE STRING | December/March |
|------------|-----------------------------------|----------------|
| NET SELLER | NY 2/3 17/18 FC CERRADO | -3 |
| | NY 2/3 15/16 FC CERRADO | -6 |
| | NY 2/3 14/16 FC CERRADO | -9 |
| | NY 2/3 17/18 FC SOUTH OF MINAS | -5 |
| | NY 2/3 14/16 FC SOUTH OF MINAS | -11 |
| | NY 2/3 17/18 GOOD CUP | -8 |
| | NY 3/4 14/16 GOOD CUP | -14 |
| | NY 2/3 17/18 GOOD CUP 2 RIOY CUPS | -11 |
| | NY 3/4 14/16 GOOD CUP 2 RIOY CUPS | -17 |
| | NY 5/6 13UP 300 DEF COB GRINDERS | -16 |
| | NY 5/6 12UP 350 DEF COB GRINDERS | -19 |
| | NY 3 17/18 RM (US\$ / 50 KGS) | 103 |
| | NY 4 15/16 RM (US\$ / 50 KGS) | 99 |
| | NY 4 14/16 RM (US\$ / 50 KGS) | 96 |

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)

| | |
|-------|--------------------|
| -3,80 | December/March |
| -2,55 | March/May |
| -2,40 | May/July |
| -2,30 | July/September |
| -3,35 | September/December |

ARBITRAGE: ICE/BM&F (CTS/LB)

| | |
|--------|-------------------|
| -12,31 | December/December |
| -12,21 | March/March |

Coffee Market Report

The latest Commitment of Traders report from the New York arabica coffee market has seen the Non-Commercial Speculative sector of this market decrease their net short sold position within the market by 23.68% over the week of trade leading up to Tuesday 23rd. October; to register a new net short sold position of 51,983 Lots. This net short sold position which is the equivalent of 14,736,950 bags has most likely been little changed to perhaps marginally increased, following the period of mixed but overall slightly softer trade, that has since followed.

The latest Commitment of Traders report from the London robusta coffee market has seen the Speculative Managed Money sector of this market decrease their net short sold position within this market by 36.04% during the week of trade leading up to Tuesday 23rd. October; to register a net short sold position of 7,811 Lots on the day.

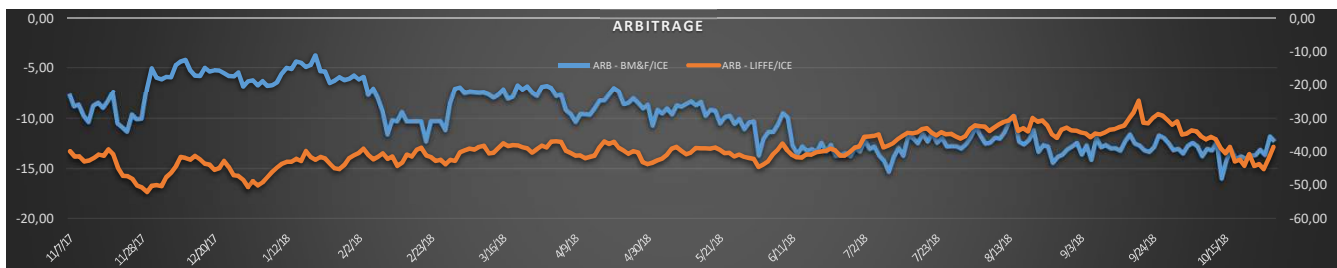
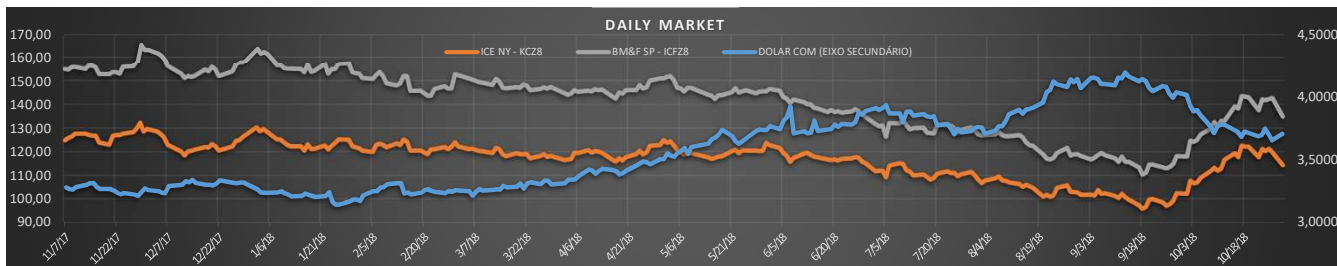
This net short sold position which is the equivalent of 1,301,833 bags has most likely been reduced further, following the period of mixed but overall more positive trade, which has since followed. With the speculative sectors of the coffee markets having more than halved their net short sold positions within the coffee markets and with the fundamental of an over 5% surplus global coffee supply for the coming months, it is difficult to imagine that the funds shall continue to short cover their positions within the coffee markets. Particularly so with the pending surge in new crop coffee supply that is due from Mexico, Central America, Colombia and Vietnam, which with consumer industries well covered at the recent lows of the coffee markets, that these new crop coffees are likely to bring with them the negative impact of price fixation hedge selling pressure.

The General Statistics Office in Vietnam have with the month of October ending, have estimated that the countries coffee exports for the first ten months of this year, shall be approximately 21.5% higher than the same period last year, at a total of approximately 26.28 million bags. These exports which they indicate brought in 2.98 billion U.S. Dollars, having contributed towards 6.72% of the countries impressive 200.3 billion U.S. Dollars of exports over this ten-month period, with an estimated trade surplus for the period of approximately 6.4 billion U.S. dollars.

The January 2019 to December 2018 contracts arbitrage between the London and New York markets narrowed on Friday, to register this at 41.18 usc/Lb., while this equates to 34.42% price discount for the London Robusta coffee market.

The Certified washed Arabica coffee stocks held against the New York exchange were seen to increase by 2,586 bags on Friday; to register these stocks at 2,440,664 bags. There were meanwhile a larger in number 6,211 bags decrease in the number of bags pending grading for this exchange; to register these pending grading stocks at 45,397 bags.

Source: <http://www.iandmsmith.com>



COLABORADORES

CRISTIANE DAMASCENO
ERICKSEN SOUZA
GLAUCIENE PARANHOS DE SOUZA
JOSÉ ANTONIO DOS SANTOS MANGA
KELLY APARECIDA FERREIRA
LEONARDO SOARES
MARCOS TULLIO SARTO
PATRICIA TOMAZ DE ASSIS
SANDRA GOMES
WALLAFE VITOR TAVARES

ASSUNTOS

ADMINISTRATIVO
TRAFFIC/QUALIDADE
RECEPÇÃO
DIRETOR/QUALIDADE/COMERCIAL
CERTIFICAÇÕES
DIRETOR/ADMINISTRATIVO/FINANCEIRO
QUALIDADE
ASSISTENTE ADM/FINANCEIRO
QUALIDADE
QUALIDADE/COMERCIAL

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