



# MANGA

COFFEE CORPORATION

Market closed on **November 1, 2018**

ICE: CONTRACT	SETTLE
KCZ8	117,80
KCH9	121,50
KCK9	124,05
KCN9	126,50
KCU9	128,85

BM&F: CONTRACT	SETTLE
ICFZ18	138,05
ICFH19	142,00

DOL: CONTRACT	SETTLE
DOL COM - DOLAR COMMERCIAL	3,6940

MARKET	PRICE IDEAS FROM BUYERS	
PADRÃO 0 - CEREJA		R\$ 480,00
PADRÃO 1A - FC CERRADO		R\$ 465,00
PADRÃO 1B - FC SOUTH OF MINAS		R\$ 455,00
PADRÃO 2 - GOOD CUP DURO		R\$ 440,00
PADRÃO 3 - GOOD CUP 2 RIADAS		R\$ 420,00
PADRÃO 4 - DURO RIADO RIO (7/2/1)		R\$ 410,00
PADRÃO 5 - RIO		R\$ 370,00
PADRÃO 6A - CONSUMO 600 DEF DURO		R\$ 380,00
PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO		R\$ 360,00

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB: NET SELLER	QUALITY - CONSIDERING THE STRING	December/March
	NY 2/3 17/18 FC CERRADO	0
	NY 2/3 15/16 FC CERRADO	-3
	NY 2/3 14/16 FC CERRADO	-6
	NY 2/3 17/18 FC SOUTH OF MINAS	-2
	NY 2/3 14/16 FC SOUTH OF MINAS	-8
	NY 2/3 17/18 GOOD CUP	-6
	NY 3/4 14/16 GOOD CUP	-12
	NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-11
	NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-17
	NY 5/6 13UP 300 DEF COB GRINDERS	-19
	NY 5/6 12UP 350 DEF COB GRINDERS	-22
	NY 3 17/18 RM (US\$ / 50 KGS)	105
	NY 4 15/16 RM (US\$ / 50 KGS)	101
	NY 4 14/16 RM (US\$ / 50 KGS)	98

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)	
-3,70	December/March
-2,55	March/May
-2,45	May/July
-2,35	July/September
-3,35	September/December

ARBITRAGE: ICE/BM&F (CTS/LB)	
-13,44	December/December
-14,15	March/March

### Coffee Market Report

The Indonesian government trade data from Sumatra which is the leading coffee producing island within Indonesia, has reported that the islands robusta coffee exports for the month of October were 23,683 bags or 7.13% lower than the same month last year, at a total of 308,340 bags.

This number indicates a slow start for the new October 2018 to September 2019 coffee year, following the relatively dismal 2017 to 2018 coffee year, where the Sumatran robusta coffee exports were 3,007,755 bags or 65.24% lower than the same period in the previous 2016 to 2017 coffee year, at a total of 1,602,292 bags. But there are still eleven months to the fore and the new robusta crop due to start in the second quarter of next year, which might assist to buoy Sumatran robusta coffee exports for the second half of the present coffee year.

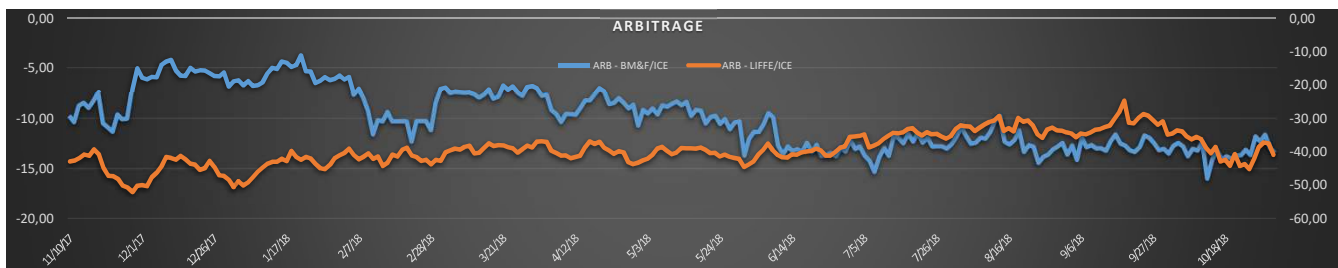
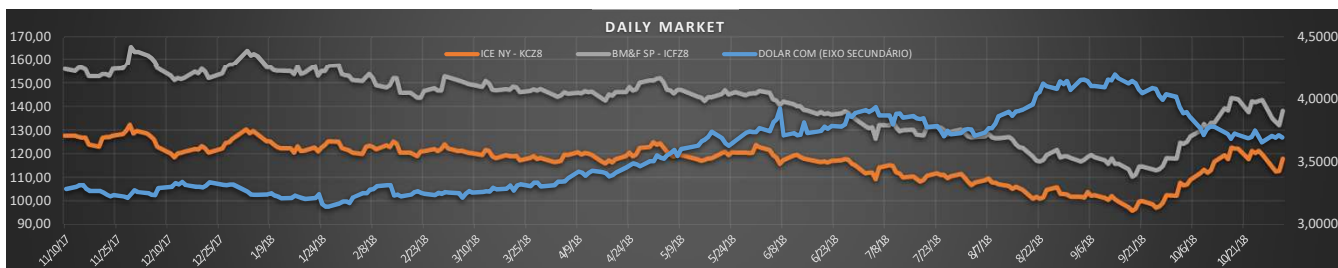
There is though in terms of Indonesia a steadily growing domestic coffee consumption, which even if the new 2019 Sumatran robusta coffee crop brings to the fore improved numbers, shall absorb more of this coffee. Thus, for the present, one cannot for the present foresee any dramatic medium to longer term increase in Indonesian robusta coffee supply for the coming year. But with another good Vietnam robusta coffee crop starting to come to the market and an injection of four to five million bags of new crop Brazil conilon robusta coffees now available for the consumer markets, the modest supply of robusta coffee from Indonesia is not a matter of concern.

Weather forecasts from North America and Australia continue to indicate an approximate 70% chance for a new El Niño phenomenon to develop within the Pacific Ocean, but with no indication as to how intense this possible new phenomenon might be. With market players having to keep in mind that should this El Niño phenomenon become reality and in not too harsh a manner, that it is in fact a positive factor for rains in South East Brazil and the development of the new 2019 Brazil crop, albeit that it might bring with it some dryer weather for the Pacific rim coffee producing countries.

The January 2019 to December 2018 contracts arbitrage between the London and New York markets broadened yesterday, to register this at 36.72 usc/Lb., while this equates to 32.58% price discount for the London Robusta coffee market.

The Certified washed Arabica coffee stocks held against the New York exchange were seen to decrease by 8,139 bags yesterday; to register these stocks at 2,440,352 bags. There were meanwhile a smaller in number 7,607 bags decrease in the number of bags pending grading for this exchange; to register these pending grading stocks at 27,510 bags.

Source: <http://www.iandmsmith.com>



#### COLABORADORES

CRISTIANE DAMASCENO  
ERICKSEN SOUZA  
GLAUCIENE PARANHOS DE SOUZA  
JOSÉ ANTONIO DOS SANTOS MANGA  
KELLY APARECIDA FERREIRA  
LEONARDO SOARES  
MARCOS TULLIO SARTO  
PATRICIA TOMAZ DE ASSIS  
SANDRA GOMES  
WALLAFE VITOR TAVARES

#### ASSUNTOS

ADMINISTRATIVO  
TRAFFIC/QUALIDADE  
RECEPÇÃO  
DIRETOR/QUALIDADE/COMERCIAL  
CERTIFICAÇÕES  
DIRETOR/ADMINISTRATIVO/FINANCEIRO  
QUALIDADE  
ASSISTENTE ADM/FINANCEIRO  
QUALIDADE  
QUALIDADE/COMERCIAL

#### SKYPE

mcc.fiscal  
ericksen\_wcs@hotmail.com  
live:secretaria\_4359  
mangajao  
kelly-ferreira1  
iss\_82  
mcc\_adrielle  
sandra.gomes.mangacoffee  
wallafe.vit7@live.com

#### E-MAIL

fiscal@mangacoffee.com.br  
traffic@mangacoffee.com.br  
secretaria@mangacoffee.com.br  
manga@mangacoffee.com.br  
certificacao@mangacoffee.com.br  
leonardo@mangacoffee.com.br  
adm@mangacoffee.com.br  
-  
classificacao@mangacoffee.com.br

#### CEL. / WHATSAPP

+55 35 9 8810 5347  
+55 35 9 9199 4980  
+55 35 9 9800 1785  
+55 35 9 8433 3280  
+55 35 9 8817 3837  
+55 35 9 8893 9033  
-  
+55 35 9 9237 6798  
+55 35 9 8834 5601  
+55 35 9 9215 0026

#### CEL. ADICIONAL

-  
+55 35 9 8879 9171  
+55 35 9 8721 5876  
+55 35 9 8879 9169  
-  
+55 35 9 8722 3328  
+55 35 9 8832 5558  
+55 35 9 9813 7640  
+55 35 9 8705 7164  
+55 35 9 8839 8466