

| Market closed on | | November 27, 2018 |
|------------------|----------|-------------------|
| ICE: | CONTRACT | SETTLE |
| | КСН9 | 113,30 |
| | кск9 | 116,15 |
| | KCN9 | 118,75 |
| | KCU9 | 121,35 |
| | KCZ9 | 124,95 |

| BM& | F: CONTRACT | SETTLE |
|-----|-------------|--------|
| | ICFH19 | 133,50 |
| | ICFU19 | 140.60 |

| DOL: | CONTRACT | SETTLE |
|------|----------------------------|--------|
| | DOL COM - DOLAR COMMERCIAL | 3,8760 |

| MARKE | T PRICE IDEAS FROM BUYERS | |
|-------|--|------------|
| | PADRÃO 0 - CEREJA | R\$ 475,00 |
| | PADRÃO 1A - FC CERRADO | R\$ 455,00 |
| | PADRÃO 1B - FC SOUTH OF MINAS | R\$ 445,00 |
| | PADRÃO 2 - GOOD CUP DURO | R\$ 430,00 |
| | PADRÃO 3 - GOOD CUP 2 RIADAS | R\$ 420,00 |
| | PADRÃO 4 - DURO RIADO RIO (7/2/1) | R\$ 405,00 |
| | PADRÃO 5 - RIO | R\$ 380,00 |
| | PADRÃO 6A - CONSUMO 600 DEF DURO | R\$ 380,00 |
| | PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO | R\$ 360,00 |
| Motor | Ctdd 17/40 250/ -f 47/40 20 | 00/ |

Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

| FOB: | QUALITY - CONSIDERING THE STRING | December/March |
|--------|-----------------------------------|----------------|
| NET | NY 2/3 17/18 FC CERRADO | -3 |
| SELLER | NY 2/3 15/16 FC CERRADO | -6 |
| | NY 2/3 14/16 FC CERRADO | -9 |
| | NY 2/3 17/18 FC SOUTH OF MINAS | -5 |
| | NY 2/3 14/16 FC SOUTH OF MINAS | -11 |
| | NY 2/3 17/18 GOOD CUP | -9 |
| | NY 3/4 14/16 GOOD CUP | -15 |
| | NY 2/3 17/18 GOOD CUP 2 RIOY CUPS | -11 |
| | NY 3/4 14/16 GOOD CUP 2 RIOY CUPS | -17 |
| | NY 5/6 13UP 300 DEF COB GRINDERS | -19 |
| | NY 5/6 12UP 350 DEF COB GRINDERS | -22 |
| | NY 3 17/18 RM (US\$ / 50 KGS) | 103 |
| | NY 4 15/16 RM (US\$ / 50 KGS) | 100 |
| | NY 4 14/16 RM (US\$ / 50 KGS) | 96 |

| | SPREAD: ICE (CTS/LB) |
|-------|----------------------|
| -2,85 | March/May |
| -2,60 | May/July |
| -2,60 | July/September |
| -3,60 | September/December |
| -3,55 | December/March |

| ARBITRAGE: ICE/BM&F (CTS/LB) | |
|------------------------------|---------------------|
| -12,38 | March/March |
| -15,06 | September/September |

Coffee Market Report

The latest Commitment of Traders report from the New York arabica coffee market has seen the Non-Commercial Speculative sector of this market decrease their net short sold position within the market by 8.03% over the week of trade leading up to Tuesday 20th. November; to register a new net short sold position of 38,825 Lots. This net short-sold position which is the equivalent of 11,006,715 bags has most likely been marginally increased again, following the period of mixed but overall more negative trade, that has since followed.

Tropical Storm Usagi has passed over southern Vietnam and headed into Cambodia yesterday, bringing with it

torrential rains and has interrupted the new crop harvest, with the London market reacting to the potential delays of new crop coffees with a positive stance for the days trade. But one would speculate that there are already sufficient coffee stocks from the new crop in hand to satisfy short term export commitments, with the potential for the new

crop harvest to continue in only a few days' time. At a presentation on the forthcoming Vietnam Coffee Day 2018 that shall take place over the 11th. and 12th. December in Gia Nghia town in Dak Nong province, the Chairman of the Vietnam Coffee and Cocoa Association VICOFA has forecast that the country shall export approximately 28.33 million bags of coffee during 2018. The forecast in line with earlier statements, by officials in the country.

While with an already a relatively large value adding coffee processing industry in play within the country, the While with an already a relatively large value adding coffee processing industry in play within the country, the Ministry of Agriculture and Rural Development and with many new processing plants coming into production, has forecast that the possibility for Vietnam to be processing as much as 25% of the country's coffee crop into soluble and roast coffees for export, by 2020.

This forecast might in terms of available international mostly no name brands markets for origin processed coffees be a bit ambitious, but there is no doubt that Vietnam is bringing to the fore aggressive price competition for the traditional soluble coffee producer exporters, such as Brazil, India, Colombia and Ecuador.

The March 2019 to March 2019 contracts arbitrage between the London and New York markets narrov yesterday, to register this at 36.41 usc/Lb., while this equates to 32.86% price discount for the London Robusta coffee market

The Certified washed Arabica coffee stocks held against the New York exchange were seen decrease by 845 bags yesterday; to register these stocks at 2,454,598 bags. There was meanwhile a larger in number 34,5 $\overset{?}{7}0$ bags increase to the number of bags pending grading for this exchange; to register these pending grading stocks at 60,931 bags.

Source: http://www.iandmsmith.com





COLABORADORES CRISTIANE DAMASCENO FRICKSEN SOUZA GLAUCIENE PARANHOS DE SOUZA JOSÉ ANTONIO DOS SANTOS MANGA KELLY APARECIDA FERREIRA LEONARDO SOARES MARCO TULIO SARTO PATRÍCIA TOMAZ DE ASSIS SANDRA GOMES WALLAFE VITOR TAVARES

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