

Market closed on		December 14, 2018
ICE:	CONTRACT	SETTLE
	КСН9	102,25
	КСК9	105,40
	KCN9	108,10
	ксия	110,85
	KCZ9	114,60

SETTLE
123,50
129,50

DOL:	CONTRACT	SETTLE
	DOL COM - DOLAR COMMERCIAL	3,9050

MARKET	PRICE IDEAS FROM BUYERS	8
	PADRÃO 0 - CEREJA	R\$ 430,00
	PADRÃO 1A - FC CERRADO	R\$ 415,00
	PADRÃO 1B - FC SOUTH OF MINAS	R\$ 405,00
	PADRÃO 2 - GOOD CUP DURO	R\$ 395,00
	PADRÃO 3 - GOOD CUP 2 RIADAS	R\$ 380,00
	PADRÃO 4 - DURO RIADO RIO (7/2/1)	R\$ 375,00
	PADRÃO 5 - RIO	R\$ 350,00
	PADRÃO 6A - CONSUMO 600 DEF DURO	R\$ 380,00
	PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO	R\$ 360,00
Mades	Chandrad availation and all of several 47/40 and 00	0/ after the set (manufacture of

Iote: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

FOB:	QUALITY - CONSIDERING THE STRING	December/March
NET	NY 2/3 17/18 FC CERRADO	-2
SELLER	NY 2/3 15/16 FC CERRADO	-5
	NY 2/3 14/16 FC CERRADO	-8
	NY 2/3 17/18 FC SOUTH OF MINAS	-5
	NY 2/3 14/16 FC SOUTH OF MINAS	-11
	NY 2/3 17/18 GOOD CUP	-7
	NY 3/4 14/16 GOOD CUP	-13
	NY 2/3 17/18 GOOD CUP 2 RIOY CUPS	-11
	NY 3/4 14/16 GOOD CUP 2 RIOY CUPS	-17
	NY 5/6 13UP 300 DEF COB GRINDERS	-8
	NY 5/6 12UP 350 DEF COB GRINDERS	-11
	NY 3 17/18 RM (US\$ / 50 KGS)	94
	NY 4 15/16 RM (US\$ / 50 KGS)	91
	NY 4 14/16 RM (US\$ / 50 KGS)	87

Obs: Fob ideas (Simple exercise).

SPREAD: ICE (CTS/LB)		
-3,15	March/May	
-2,70	May/July	
-2,75	July/September	
-3,75	September/December	
-3,60	December/March	

ARBITRAGE: ICE/BM&F (CTS/LB)		
-8,89	March/March	
-12,95	September/September	

Coffee Market Report

The Brazilian Institute of Geography and Statistics IBGE have increased by 1.7% their assessment of this year's new Brazil crop, now assess the crop at 59.6 million bags. This they appropriate to 44.8 million bags of arabica coffees and to 14.8 million bags of conilon robusta coffees.

The traditionally conservative IBGE has generally been seen to be approximately 10% below reality and if one is to apply this factor, it would indicate a new Brazil coffee crop this year of close to the 65 million bags that many other local and international trade and industry bodies have reported. Thus, it is a report, which underpins the prevailing bearish sentiment within the market.

The respected Brazil analysts Safras & Mercado have reported that as at the beginning of this week, that farmers had sold 64% of the new crop coffees, as opposed to a 66% factor at the same time last year. But if one is to consider that this new crop is approximately 26% larger than the previous years crop, the volume of new crop sales this year in excess of 41 million bags, would be approximately 7.5 million bags higher than the same time last year.

As is evident by the large numbers of exports that have been recorded, over the past few months. It has been reported that internal market sales in Brazil have slowed of late, which is probably to be expected, with farmers having already sold and cashed in good volumes of coffee. Making one speculate that with good sales in hand and the distraction of the festive season and the Brazil summer holidays on a nearby horizon, that internal market selling activity might remain slow into the start of the new year. This might if the already short sold funds remain quiet and perhaps even look to do some short covering, assist for some degree of buoyancy for the New York market.

Weather wise it is reported that Brazil has had a mostly dry week over the main south east of Brazil coffee regions, but with rains having been reported for the more northern regions of Zona da Mata, North Espirito Santo and Bahia. The dry areas do however after the past couple of months of good rains, have good ground water retention levels, with spells of sunny dry weather being beneficial for the development of the new 2019 crop cherries.

The new Vietnam harvest is perhaps as much as 70% complete, with stocks building but presently some degree of price resistance reported. But it would seem there is no shortage of supply for the country's exporters, in terms of their nearby forward sold export commitments.

The National Weather Services Climate Prediction Centre CPC in the U.S.A. have reported that they now foresee a 90% chance for a new El Niño phenomenon to form in the Pacific Ocean and a 60% chance, for it to continue into the second quarter of next year. But there is no indication of the potential intensity of the probable new El Niño and as if it proves to be only a mild occurrence, it is unlikely to be severely damaging to the coffee producers in the Pacific Rim countries. While if it does occur, it would be favourable for increased rains in the new year for the coffee producing districts in south east Brazil. Source: http://www.iandmsmith.com

-50,00

-60,00



-15,00 -20,00 -20,00 -20,00 -20,00 -20,00

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