



MANGA

COFFEE CORPORATION

Market closed on **January 10, 2019**

| ICE: | CONTRACT | SETTLE |
|------|----------|--------|
| | KCH9 | 104,25 |
| | KCK9 | 107,65 |
| | KCN9 | 110,60 |
| | KCU9 | 113,50 |
| | KCZ9 | 117,35 |

| BM&F: | CONTRACT | SETTLE |
|-------|----------|--------|
| | ICFH19 | 126,95 |
| | ICFU19 | 133,50 |

| DOL: | CONTRACT | SETTLE |
|------|----------------------------|--------|
| | DOL COM - DOLAR COMMERCIAL | 3,7100 |

| MARKET | PRICE IDEAS FROM BUYERS | |
|--------|--|------------|
| | PADRÃO 0 - CEREJA | R\$ 425,00 |
| | PADRÃO 1A - FC CERRADO | R\$ 405,00 |
| | PADRÃO 1B - FC SOUTH OF MINAS | R\$ 395,00 |
| | PADRÃO 2 - GOOD CUP DURO | R\$ 385,00 |
| | PADRÃO 3 - GOOD CUP 2 RIADAS | R\$ 375,00 |
| | PADRÃO 4 - DURO RIADO RIO (7/2/1) | R\$ 365,00 |
| | PADRÃO 5 - RIO | R\$ 340,00 |
| | PADRÃO 6A - CONSUMO 600 DEF DURO | R\$ 360,00 |
| | PADRÃO 6B - CONSUMO 600 DEF DURO RIADO RIO | R\$ 340,00 |

Note: Standard qualities considering 25% of screen 17/18 and 20% of leakage (maximum of 0,5% of impurity), except quality 6A and 6B.

| FOB: | QUALITY - CONSIDERING THE STRING | December/March |
|------------|-----------------------------------|----------------|
| NET SELLER | NY 2/3 17/18 FC CERRADO | -1 |
| | NY 2/3 15/16 FC CERRADO | -4 |
| | NY 2/3 14/16 FC CERRADO | -7 |
| | NY 2/3 17/18 FC SOUTH OF MINAS | -4 |
| | NY 2/3 14/16 FC SOUTH OF MINAS | -10 |
| | NY 2/3 17/18 GOOD CUP | -6 |
| | NY 3/4 14/16 GOOD CUP | -12 |
| | NY 2/3 17/18 GOOD CUP 2 RIOY CUPS | -9 |
| | NY 3/4 14/16 GOOD CUP 2 RIOY CUPS | -15 |
| | NY 5/6 13UP 300 DEF COB GRINDERS | -17 |
| | NY 5/6 12UP 350 DEF COB GRINDERS | -20 |
| | NY 3 17/18 RM (US\$ / 50 KGS) | 98 |
| | NY 4 15/16 RM (US\$ / 50 KGS) | 95 |
| | NY 4 14/16 RM (US\$ / 50 KGS) | 92 |

Obs: Fob ideas (Simple exercise).

| SPREAD: ICE (CTS/LB) | |
|----------------------|--------------------|
| -3,40 | March/May |
| -2,95 | May/July |
| -2,90 | July/September |
| -3,85 | September/December |
| -3,80 | December/March |

| ARBITRAGE: ICE/BM&F (CTS/LB) | |
|------------------------------|---------------------|
| -8,28 | March/March |
| -12,58 | September/September |

Coffee Market Report

There are now only sixteen trading days within the London market for the Vietnamese trade, prior to the Eve of the Tet New Year holiday on Monday 4th. February. This starting the week of celebrations to bring in the New Year of the Pig, which shall culminate on Friday 8th. February.

The prospects for farmers looking to sell new crop stocks to finance these festivities, is something of a negative factor for sentiment within the London market, for the short term. Albeit that with most Vietnamese coffee farmers now multi cropping their farms as an insurance against soft coffee prices and with the Vietnamese farming community relatively sophisticated in commercial terms, one might still expect to see some degree of internal market price resistance in play and not a flood of new crop coffees coming to the market.

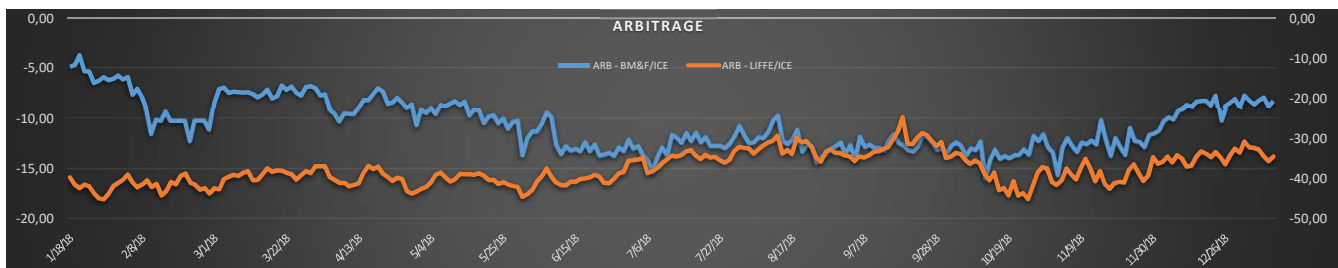
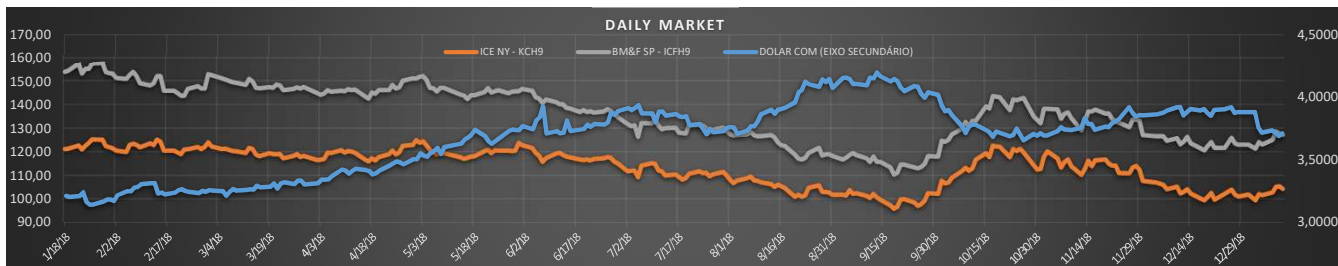
Meanwhile with the Brazil Real having firmed over the past week and with the reference prices of the New York arabica coffee market still relatively soft, there is internal market price resistance within Brazil and a lack of selling aggression on the part of the Brazil arabica coffee farmers. Particularly so as on the back of a bumper crop, most have already cashed in good volumes of new crop coffees.

Currency and Tet holidays aside, the coffee markets remain devoid of any striking supportive news for the present, with the somewhat delayed new Mexican and Central American coffee crop now threatening to bring further price fixation selling pressure to the New York market. A factor that makes one speculate, shall create something of a nearby price ceiling for this market.

The March to March contracts arbitrage between the London and New York markets broadened yesterday, to register this at 35.67 usc/Lb., while this equates to 33.67% price discount for the London Robusta coffee market. The Certified washed Arabica coffee stocks held against the New York exchange were seen to increase by 5,340 bags on yesterday, to register these stocks at 2,463,070 bags. There was meanwhile a larger in number 5,985 bags decrease to the number of bags pending grading for this exchange; to register these pending grading stocks at 39,924 bags.

The Certified Robusta coffee stocks held against the London exchange were seen to increase by 17,500 bags or 0.93% over the week of trade leading up to Monday 7th. January, to see these stocks registered at 1,892,000 bags, on the day.

Source: <http://www.iandmsmith.com>



COLABORADORES

CRISTIANE DAMASCENO
ERICKSEN SOUZA
GLAUCIENE PARANHOS DE SOUZA
JOSÉ ANTONIO DOS SANTOS MANGA
KELLY APARECIDA FERREIRA
LEONARDO SOARES
MARCOS TULLIO SARTO
PATRÍCIA TOMAZ DE ASSIS
SANDRA GOMES
WALLAFE VITOR TAVARES

ASSUNTOS

ADMINISTRATIVO
TRAFFIC/QUALIDADE
RECEPÇÃO
DIRETOR/QUALIDADE/COMERCIAL
CERTIFICAÇÕES
DIRETOR/ADMINISTRATIVO/FINANCEIRO
QUALIDADE
ASSISTENTE ADM/FINANCEIRO
QUALIDADE
QUALIDADE/COMERCIAL

SKYPE

mcc.fiscal
ericksen_wcs@hotmail.com
live:secretaria_4359
mangajao
kelly-ferreira1
lss_82
mcc_adrielle
sandra.gomes.mangacoffee
wallafe.vit7@live.com

E-MAIL

fiscal@mangacoffee.com.br
traffic@mangacoffee.com.br
secretaria@mangacoffee.com.br
manga@mangacoffee.com.br
certificacao@mangacoffee.com.br
leonardo@mangacoffee.com.br
adm@mangacoffee.com.br
-
classificacao@mangacoffee.com.br

CEL. / WHATSAPP

+55 35 9 8810 5347
+55 35 9 9199 4980
+55 35 9 9800 1785
+55 35 9 8433 3280
+55 35 9 8817 3837
+55 35 9 8893 9033
+55 35 9 8899 7790
+55 35 9 9237 6798
+55 35 9 8834 5601
+55 35 9 9215 0026

CEL. ADICIONAL

-
+55 35 9 8879 9171
+55 35 9 8721 5876
+55 35 9 8879 9169
-
+55 35 9 8722 3328
-
+55 35 9 9813 7640
+55 35 9 8705 7164
+55 35 9 8839 8466